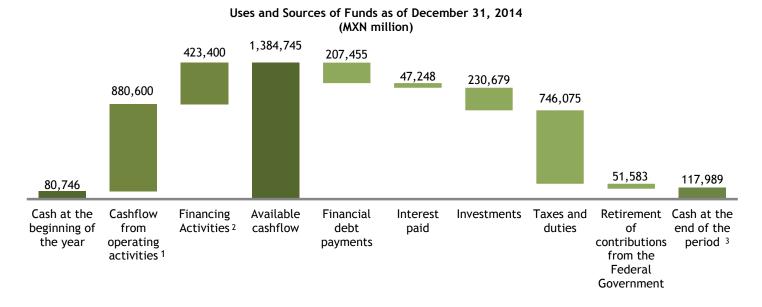


## Results of PEMEX<sup>1</sup> as of December 31, 2014<sup>2</sup>

Fourth Quarter (OctDec.)	2013 (MXN	2014 billion)	Variation	2014 (USD billion)		Highlights
Total Sales	409.5	364.2	-11.1%	24.8	$\rightarrow$	Total hydrocarbons production averaged 3.5 MMboed, and crude oil production decreased by 6.5%.
Operating Income	136.5	93.1	-31.8%	6.3	$\rightarrow$	The average price of the Mexican crude oil basket decreased by 27.9%, from USD 92.05 to USD 66.33.
Net Income (Loss)	(77.5)	(117.6)	-51.8%	(8.0)	$\rightarrow$	EBITDA totaled MXN 155.8 billion (USD 10.6 billion).

Acronyms used: thousand barrels per day (Mbd), million barrels of oil equivalent per day (MMboed), million cubic feet per day (MMcfd), thousand tons (Mt), million tons (MMt).



- (1) Before taxes and duties. Calculated by adding accrued taxes and duties to revenues from operations from the statement of changes in financial position.
- (2) Excludes E&P Financed Public Works Contract Program.

<sup>(3)</sup> Includes (i) an MXN 8,059 million effect from exploration expenses, investment in shares, dividend revenue and financial instruments for sale and (ii) change of cash effect of MXN 8,225 million.

<sup>&</sup>lt;sup>1</sup> PEMEX refers to Petróleos Mexicanos, its Productive Subsidiary Companies, Affiliates, Subsidiary Entities and Subsidiary Companies.
<sup>2</sup> PEMEX is providing this report to publish its audited financial and preliminary operational results for the fourth quarter of 2014 and the year ended December 31, 2014. PEMEX encourages the reader to analyze this report together with the information provided in the Annexes hereto. All comparisons are made against the same period of the previous year unless otherwise specified. Annexes, transcripts and relevant documents related to this call can be found at <a href="www.pemex.com/en/investors">www.pemex.com/en/investors</a>.

## **Operating Results**

PEMEX					
Main Statistics of Production	n				

	Fourth quarter (OctDec.)				Ye			
	<u>2013</u>	<u>2014</u>	<u>Chan</u>	ge	<u>2013</u>	<u>2014</u>	<u>Chan</u>	<u>ge</u>
Upstream								
Total hydrocarbons (Mboed)	3,668	3,499	-4.6%	(169)	3,653	3,538	-3.1%	(115)
Liquid hydrocarbons (Mbd)	2,566	2,404	-6.3%	(163)	2,564	2,473	-3.6%	(91)
Crude oil (Mbd)	2,523	2,360	-6.5%	(164)	2,522	2,429	-3.7%	(93)
Condensates (Mbd)	43	44	2.4%	1	42	44	5.3%	2
Natural gas (MMcfd) <sup>(1)</sup>	6,416	6,568	2.4%	153	6,370	6,532	2.5%	162
Downstream								
Dry gas from plants (MMcfd) <sup>(2)</sup>	3,660	3,658	-0.1%	(2)	3,693	3,640	-1.4%	(53)
Natural gas liquids (Mbd)	364	356	-2.2%	(8)	362	364	0.6%	2
Petroleum products (Mbd) <sup>(3)</sup>	1,337	1,226	-8.3%	(112)	1,386	1,321	-4.7%	(65)
Petrochemical products (Mt)	1,291	1,200	-7.0%	(91)	5,456	5,251	-3.7%	(205)

<sup>(1)</sup> Includes nitrogen.

## Exploration & Production 4Q14

### **Crude Oil Production**

During the fourth quarter of 2014, total crude oil production averaged 2,360 Mbd, a 6.5% decrease as compared to the same period of 2013. This variation was primarily due to:

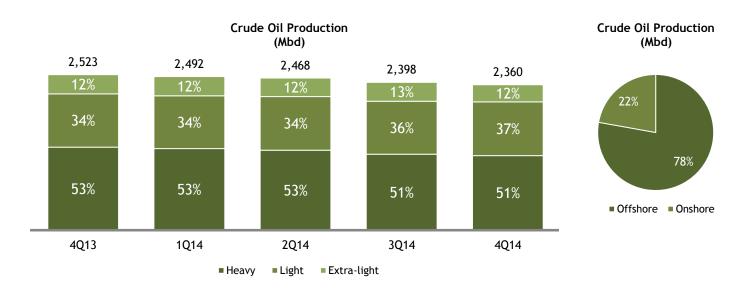
- a 10.2% decrease in the production of heavy crude oil, as a result of an increase in the fractional water flow of wells in highly fractured deposits of the Cantarell business unit, as well as a natural decline in production at the fields of the same business unit in the Northern Marine Region.
- a 10.8%, or 34 Mbd decrease in extra-light crude oil production, primarily due to an increase in the fractional water flow of wells of the Pijije and Sen fields of the Samaria-Luna business unit, a natural decline of the Costero field, as well as an increase in the fractional water flow with high salt concentration of wells of the Teotleco and Juspi fields in the Macuspana-Muspac business unit of the Southern region. It is worth mentioning, that the initiation of production at the Xux field in the Southwestern Marine region in June 2014, contributed an average of 35.3 Mbd to total crude oil production by the end of December.

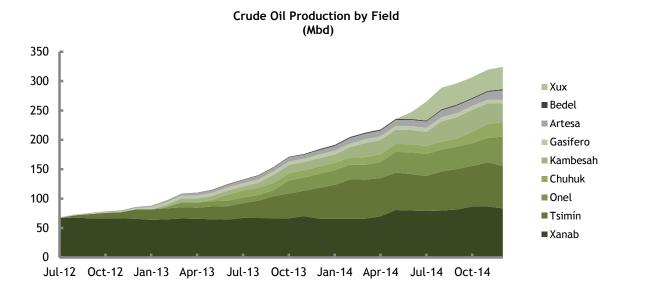
This decrease was partially offset by:

• a 0.9%, or 8 Mbd increase in production of light crude oil, primarily due to the development of the Tsimín, Onel and Xanab fields in the Southwestern Marine region, and of the Kambesah field in the Northeastern Marine region. Altogether, these fields reached an average production of 186 Mbd by the end of the fourth quarter of 2014.

<sup>(2)</sup> Does not include dry gas produced by Pemex-Refining and used as fuel by this subsidiary entity.

<sup>(3)</sup> Includes LPG from Pemex-Gas and Basic Petrochemicals, Pemex-Exploration and Production and Pemex-Refining.





## Natural Gas Production

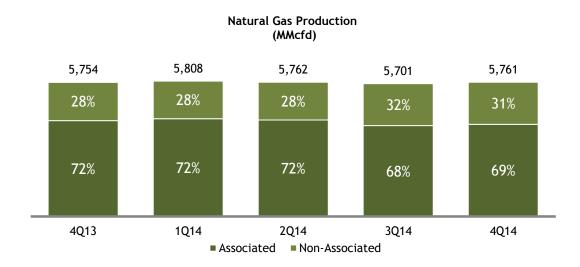
During the fourth quarter of 2014, natural gas production increased by  $0.1\%^3$ , or 7 MMcfd, as compared to the same quarter of 2013, primarily as a result of a 10.1% increase in non-associated gas production at the Burgos business unit in the Northern region.

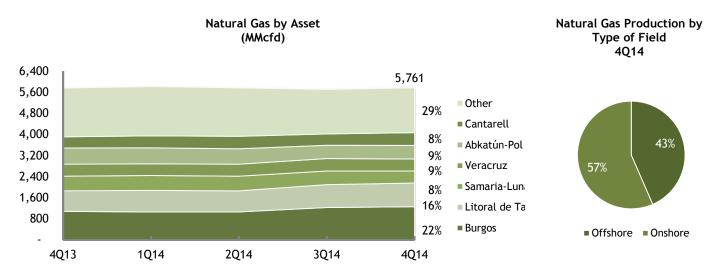
The increase in natural gas production, was partially offset by a 3.9% decrease in associated gas production, primarily due to:

- an increase in the fractional water flow of wells in highly fractured deposits of the Bellota-Jujo and Samaria Luna business units in the Southern region; and
- a natural decline in production at the fields of the Abkatún-Pol Chuc business unit in the Southwestern Marine region.

This decline was partially offset by a 186 MMcfd increase in associated gas production during the period at the Cantarell business unit in the Northeastern Marine region.

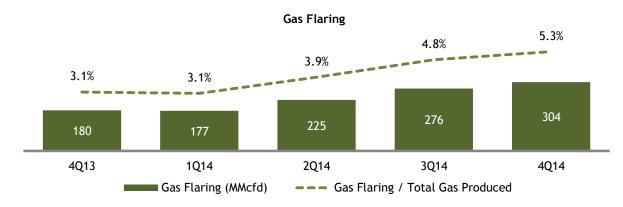
<sup>3</sup> Does not include nitrogen.





## Gas Flaring

For the fourth quarter of 2014, gas flaring increased by 124 MMcfd when compared to the same period of 2013, primarily due to increased levels of associated gas extraction in the marine regions, as well as capacity limitations to handle and transport natural gas. The previous was primarily caused by delays in the completion of works for gas utilization, a lack of standby equipment for gas-lifting turbo compressors, and problems with compression equipment located on marine rigs.

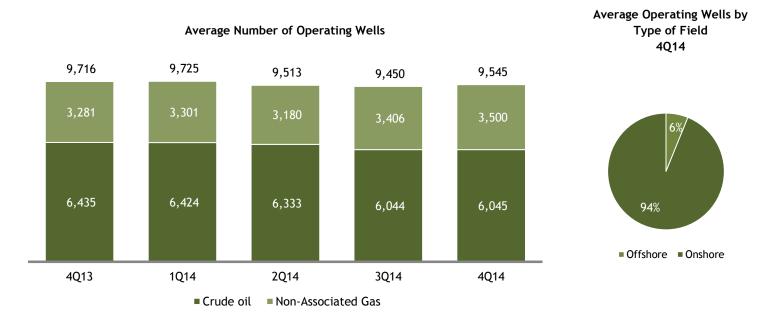


## Operational Infrastructure

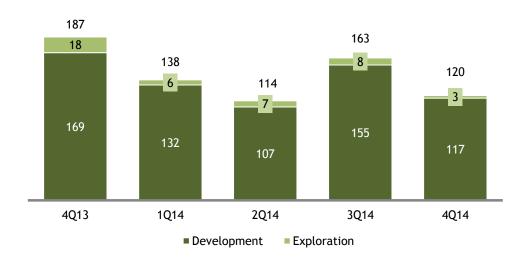
During the fourth quarter of 2014, the average number of operating wells totaled 9,545, a 1.8% decrease as compared to the average number of operating wells during the same quarter of 2013.

The completion of wells decreased by 35.8%, from 187 to 120 wells, mainly due to a decrease in the completion of development and exploration wells:

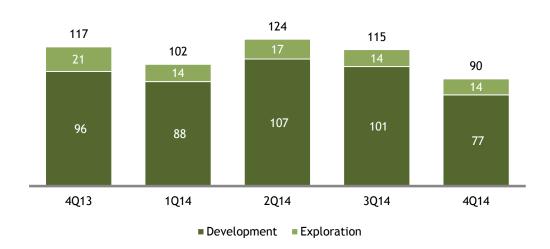
- the decrease in the completion of development wells was a result of a scheduled reduction of activities at the Aceite Terciario del Golfo and Poza Rica-Altamira business units in the Northern region and at the Cinco Presidentes, Bellota-Jujo and Samaria-Luna business units in the Southern region; and
- the decrease in the completion of exploration wells was a result of a scheduled reduction of activities at the Burgos and Cuencas del Sureste Terrestre business units, in the Northern and Southern region, respectively.







## **Average Number of Operating Drilling Rigs**

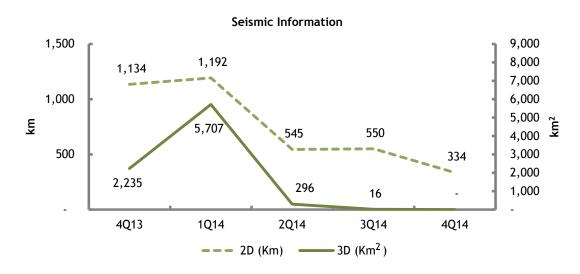


## Average Drilling Rigs by Type 4Q14



### **Seismic Information**

During the fourth quarter of 2014, PEMEX acquired 334 km of 2D seismic data, by focusing its two-dimensional acquisition efforts on the Sur de Burgos and Marland studies. No additional 3D seismic data was acquired during this period.



#### **Discoveries**

As a result of the exploratory activities carried out during the fourth quarter of 2014, the Nat-1 well led to a better understanding of the production potential of gas formations in the deep waters of the Gulf of Mexico.

In addition, the Céfiro-1 well confirmed the presence of shale dry gas, which has increased the production potential of such formations in Mexico.

PEMEX	
Main Discoveries	
2014	

Business Unit	<u>Well</u>	Geologic Age	<u>Initial</u> <u>Production</u>		Water Depth	Type of Hydrocarbons
			Oil & Condensates (b/d)	Gas (MMcfd)	Meters	
Burgos	Céfiro-1 (*)	Pimienta Late Jurassic	0	12.0		Dry gas
	Santa Anita-501	Mid Eocene Queen City	32	5.4		Wet gas
	Santa Anita-601	Mid Eocene Queen City	48	5.3		Wet gas
	Tangram-1 (*)	Pimienta Late Jurassic	0	10.9		Dry gas
Poza Rica-Altamira	Exploratus-1 (**)	Early Eocene	0	0	2,558	Light crude oil
Litoral de Tabasco	Tlacame-1	Late Miocene	4,004	2	23	Heavy crude oil
	Nat-1 (**)	Mid & Late Miocene	480	12.4	2,633	Wet gas
	Hem-1 (**)	Late Miocene	0	0.0	2,600	Wet gas
Bellota Jujo	Santuario-401	Early & Mid Miocene	576	0.4		Light crude oil
	Arroyo Zanapa-201	Mid & Late Cretaceous	345	2.7		Light crude oil
Total			5,485	51.1		

<sup>(\*)</sup> shale oil-gas.

### Exploration & Production 2014

## Crude Oil Production

During 2014, crude oil production totaled 2,429 Mbd, a decrease of 93 Mbd, or 3.7%, as compared to 2013, primarily due to:

- a 7.3% decrease in production of heavy crude oil due to a natural decline in production of fields located in the Cantarell business unit of the Northeastern Marine region and an increase in the fractional water flow of its wells; and
- a 3.5% decrease in production of extra-light crude oil, primarily due to an increase in the fractional water flow of wells of the Pijije and Sen fields in the Samaria Luna business unit of the Southern region, as well as a natural decline in production of fields of the Crudo Ligero Marino project in the Southwestern Marine region. It is worth mentioning, that the initiation of production at the Xux field in the Southwestern Marine region in June 2014, contributed an average of 35.3 Mbd to total crude oil production by the end of December.

The decrease in crude oil production was partially offset by a 2.0% increase in light crude oil production, mainly driven by increases in production at the Onel and Chuhuk fields of the Abkatún-Pol Chuc business unit, at the Tsimín and Xanab fields of the Litoral de Tabasco business unit, at the Kambesah field of the Cantarell business unit and at the Gasífero and Bedel fields of the Veracruz business unit. Altogether, this group of fields reached an increase in production of approximately 140 Mbd in twelve months (12/31/13 -12/31/14).

<sup>(\*\*)</sup> deep water.

In addition, the Tsimin-Xux project improved the average amount of time between the point of discovery and the commencement of production from 7 to 3.5 years. In fact, this project reached its 100 Mbd of crude oil production target five months ahead of schedule.

#### **Natural Gas**

During 2014, natural gas production increased by 1.4%, totaling 5,758 MMcfd, primarily due to a 3.3% increase in associated gas production at the Ku Maloob Zaap and Cantarell business units of the Northeastern Marine region, and at the Litoral de Tabasco business unit of the Southwestern Marine region.

This increase was partially offset by a 2.9% decrease in non-associated gas production during the period caused by a scheduled reduction in drilling activities and the completion of wells at the Burgos and Veracruz business units of the Northern region.

### Gas Flaring

During 2014, gas flaring increased by 122 MMcfd due to:

- scheduled maintenance and non-scheduled shutdowns of compression equipment located on marine rigs;
- climate events that originated delays on the maintenance program execution; and
- capacity limitations to handle and transport natural gas.

As a result, the natural gas use as a percentage of production was 95.7% during 2014.

### Operational Infrastructure

During 2014, the average number of operating wells decreased by 2.8% to 9,558, as compared to 2013.

The completion of wells decreased by 35% during 2014, from 823 to 535 wells, mainly due to a decrease in the completion of development and exploration wells:

- the decrease in the completion of development wells resulted primarily from a scheduled reduction of activities at the Aceite Terciario del Golfo and Poza Rica-Altamira business units in the Northern region and at the Cinco Presidentes, Bellota-Jujo and Samaria-Luna business units in the Southern region; and
- the decrease in the completion of exploration wells was mainly due to a scheduled reduction of activities at the Burgos and Cuencas del Sureste Terrestre business units in the Northern and Southern regions, respectively.

## Seismic Information

During 2014, PEMEX focused its two-dimensional acquisition efforts on the following studies:

- Zapatero-Pénjamo: a study of crude oil, gas and condensates in the Yucatán platform;
- Sur de Burgos: a study of non-conventional formations;
- Loma Bonita: a study of crude oil in the Veracruz basin; and
- Salsomera: a study of subsalt formations in the Veracruz basin.

Additionally, PEMEX acquired two-dimensional development data from the Marland 2D study, which is part of the Enhanced Oil Recovery Reengineering Program associated with the Tamaulipas-Constitución project.

In addition, PEMEX focused its 3D seismic data acquisition efforts on the following studies:

- Jaltepec: a study of crude oil in the Veracruz basin;
- Anhélido: a study of non-conventional formations;
- Centauro 3D WAZ: a study of the Subsalt Belt; and
- a study on areas with high salt concentration and complexity located towards the south of the Subsalt Belt.

Finally, three-dimensional development data was acquired through the Ku-Maloob-Zaap 3D-3C study.

### **Discoveries**

During 2014, PEMEX focused its exploration activities in the following producer prospects:

- i) Southeastern Basin:
  - The drilling of the Tlacame-1 well for heavy crude oil, the Santuario-401 well for light crude oil and the Arroyo Zanapa-201 well for light crude oil led to a better understanding of the production potential of the Southeastern basin.
- ii) Deep Waters of the Gulf of Mexico:
  - Favorable well logs were recorded at the Exploratus-1 well, which confirmed the production potential of this region of the deep waters of the Gulf of Mexico. Moreover, the Nat-1 and Hem-1 wells continued to quantify the production potential of gas formations in the Catemaco Fold Belt.
- iii) Shale Resources:
  - The Santa Anita 501 and 601 wells were drilled in conventional formations of the Burgos basin, each of which led to initial production of over 5MMcfd of wet gas. In addition, the Céfiro-1 and Tangram-1 wells led to a better understanding of the production potential of unconventional formations located in the northeastern portion of the country, especially in the Eagle Ford formation.

## **Exploration & Production Projects**

## Compression Platform in Tsimín-Xux

On November 25, 2014, Petróleos Mexicanos installed the compression platform CA-Litoral-A in the Tsimin-Xux development project; this platform will be the first one to be installed with the float-over method in the Gulf of Mexico.

CA-Litoral A has a separation capacity of 200 Mbd of crude oil and 600 MMcfd of gas and was built in shipyards located in Mexico by Dragados Offshore de México, S.A. de C.V. The platform is an octopod that is 53 meters high and weighs over 14 Mt. It has three high-pressure turbo-compressor modules, two high-pressure gas dehydration plants, three turbo-generators, two sour-gas sweetening plants, a high-pressure elevated gas burner, an emergency motor generator and auxiliary services installations.

## **Industrial Transformation 4Q14**

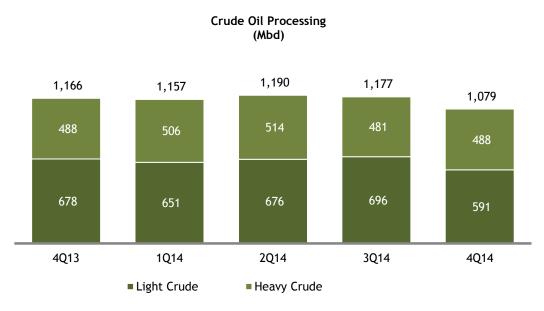
#### **Crude Oil Processing**

During the fourth quarter of 2014, total crude oil processing decreased by 7.4%, as compared to the same period of 2013, primarily due to:

- scheduled maintenance cycles;
- non-scheduled maintenance and overhaul works; and
- operational problems resulting from the quality of crude oil supplied by producing areas.

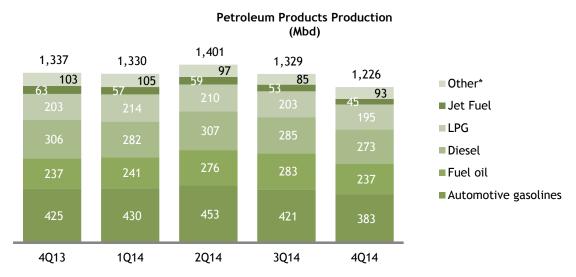
The ratio of heavy crude oil to total crude oil processed by the National Refining System (NRS) increased by 3.3 percentage points, as part of an effort to take advantage of highly specialized equipment to convert residuals and maximize the output of gasoline and diesel.

PEMEX's usage of its primary distillation capacity decreased by 7.0 percentage points, primarily due to maintenance cycles, overhaul projects and the operational problems described above.



## Production of Petroleum Products

During the fourth quarter of 2014, total petroleum products output decreased by 8.3%, as compared to the same period of 2013, primarily due to a decrease in the amount of crude oil processed during this period.

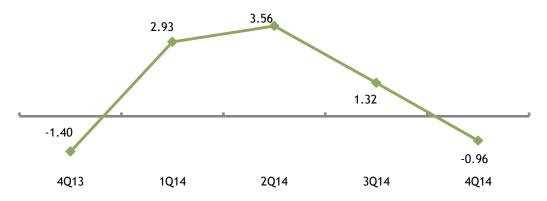


<sup>\*</sup> Includes paraffins, furfural extract, aeroflex, asphalt, lubricants, coke, cyclical light oil and other gasolines.

## Variable Refining Margin

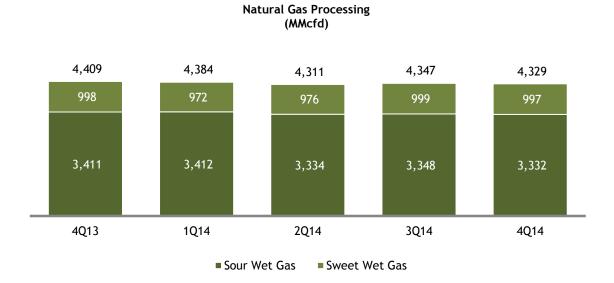
During the fourth quarter of 2014, PEMEX's NRS recorded a negative variable refining margin of USD 0.96 per barrel, USD 0.44 per barrel above the margin recorded during the fourth quarter of 2013. This increase was primarily due to better market conditions and distillate yields obtained at the NRS, despite a decrease in inventory valuation, resulting from lower prices of crude oil.

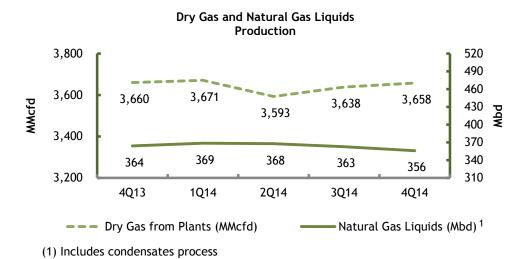
Variable Refining Margin (USD /b)



Natural Gas Processing and Production During the fourth quarter of 2014, natural gas processing decreased by 1.8%, as compared to the same period of 2013, in response to the decreased availability of sour wet gas from both the offshore and onshore regions. As a result, dry gas and natural gas liquids production decreased by 0.1% and 2.2%, respectively, as compared to the same period of 2013.

Condensates processing increased by 2.3% during the third quarter of 2014 as compared to the same period of 2013, primarily due to an increased supply of condensates from the Northern region.



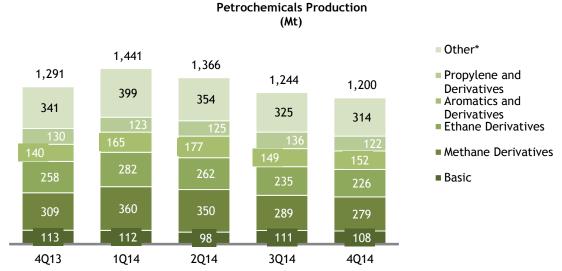


## Petrochemicals Production

During the fourth quarter of 2014, the production of petrochemical products decreased by 7.0%, or 91 Mt, as compared to the same period of 2013, primarily due to the following:

- a 32 Mt decrease in production in the ethane derivatives chain, mainly due to scheduled maintenance cycles that were carried out during 2014, which resulted in a decrease in production of polyethylene and ethylene oxide;
- a 29 Mt decrease in production in the methane derivatives chain, due to decreased output of carbon dioxide, in response to a decline in demand for urea, as well as scheduled maintenance cycles in the methanol plant; and
- a 28 Mt decrease in production of other petrochemicals, primarily due to a decrease in production of amorphous gasoline, heavy naphtha and sulfur in response to preventative maintenance activities at the continuous catalytic regeneration (CCR) plant.

This decrease was partially offset by an 11 Mt increase in production in the aromatics and derivatives chain, due to greater output volumes of xylenes and styrene.



\*Includes muriatic acid, butadiene, polyethylene wax, petrochemical specialities, BTX liquids, hydrogen, isohexane, pyrolysis liquids, oxygen, CPDI, sulfur, isopropyl alcohol, amorphous gasoline, octane basis gasoline

### **Industrial Transformation 2014**

## Crude Oil Processing

During 2014, total crude oil processing totaled 1,155 Mbd, a 5.6% decrease as compared to 2013, primarily explained by scheduled maintenance cycles, non-scheduled maintenance and overhaul works, as well as operational problems resulting from the quality of crude oil supplied by producing areas.

The ratio of heavy crude oil to total crude oil processed by the NRS was 43.2%, as part of an effort to take advantage of highly specialized equipment to convert residuals and maximize the output of gasoline and diesel.

During 2014, PEMEX's usage of its primary distillation capacity decreased by 4.0 percentage points, as compared to 2013, to 69.1% of its total capacity, due to the maintenance activities and overhaul works described above.

# Production of Petroleum Products

During 2014, total petroleum products output decreased by 4.7%, as compared to 2013, as a result of a decrease in the amount of crude oil processed.

## Variable Refining Margin

By the end of 2014, the NRS recorded a variable refining margin of USD 1.76 per barrel, as compared to a negative variable refining margin of USD 1.84 per barrel by the end of 2013. This is broadly explained by better market conditions in prices of oil and refined products, improved performance of gasolines and the processing of a heavier crude oil mix.

## Natural Gas Processing and Production

During 2014, natural gas processing decreased by 1.4%, as compared to 2013, in response to the decreased availability of sweet wet gas from the Burgos business unit.

Condensates processing, on the other hand, increased by 5.0%, primarily due to an increase in the supply of sweet condensates in the Northern region.

As a result, dry gas production decreased by 1.4%, or 53 MMcfd, while natural gas liquids production recorded an increase of 0.6%, due to an increase in the supply of sour wet gas in the marine regions.

## Petrochemicals Production

During 2014, production of petrochemical products totaled 5,251 Mt, a 3.7% decrease as compared to 2013. This decrease is primarily explained by:

- a 143 Mt decrease in production in the ethane derivatives chain, mainly due to the transfer of vinyl chloride and muriatic acid production to the joint venture between Pemex-Petrochemicals and Petroquímica Mexicana de Vinilo, S.A. de C.V. on September 12, 2013, and is no longer on our records. In addition, the production of high- and low-density polyethylene decreased as a result of non-programmed shutdowns of operations;
- a 71 Mt decrease in production in the methane derivatives chain, mainly of ammonia, in response to operational problems, repair works and obsolete plants, as well as a decrease in output of carbon dioxide, as a result of a decline in demand for urea; and
- a 100 Mt decrease in production of other petrochemicals, primarily due to a decrease in production of sulfur and amorphous gasoline.

This decrease was partially offset by:

- a 99 Mt increase in production in the aromatics and derivatives chain, primarily due to the stabilization of the CCR plant and regularized operations of plants involved in the production of aromatics at the Cangrejera complex; and
- a 61 Mt increase in production in the propylene and derivatives chain, due to increased availability of propylene, and to the stabilization of the acrylonitrile production plant.

## **Industrial Transformation Projects**

#### Los Ramones

On December 2, 2014, phase one of the Los Ramones natural gas pipeline project, which has the capacity to import up to 2.1 MMMcfd of natural gas, began operating. The phase one pipeline runs from Agua Dulce at the Texas border near Tamaulipas, to Los Ramones, Nuevo León.

In total, the Los Ramones project requires an investment of approximately USD 2.5 billion and measures 1,021 kilometers in length from Agua Dulce, Texas to Apaseo el Alto, Guanajuato.

## Interoceanic Corridor

On January 2, 2015, the first stage of the "Interoceanic Corridor" was inaugurated. This is a transportation system that is expected to reduce transportation time between the Gulf of Mexico and the Pacific ocean from 16 to 7 days. With an estimated investment of USD 1.4 billion, the project entails both the overhaul of existing infrastructure and the construction of new infrastructure. The key features of this project are as follows:

- The construction of new natural gas and liquefied petroleum gas (LPG) pipelines running from the Pajaritos marine terminal in Coatzacoalcos, Veracruz and to the Salina Cruz refinery in Oaxaca.
  - Currently, there are three compression stations and a pipeline measuring 12 inches in diameter that has a capacity of 90 MMcfd of natural gas.
  - The availability of natural gas at the Salina Cruz refinery is expected to allow for the replacement of approximately 4.38 MMb of fuel oil with natural gas per year, thereby reducing approximately 450 Mt of carbon dioxide emissions per year, in addition to the reduction of 50 Mt of sulfur oxide per year.
- The renovation of the Salina Cruz marine terminal, allows PEMEX to resume crude oil exports to Asia, North and South America without having to cross through the Panama Canal.

## LNG Project in the Pacific Coast

On November 5, 2014, Petróleos Mexicanos announced a project focused on the development of facilities for the liquefaction of natural gas in the Pacific coast, which will require an estimated investment of USD 6.0 billion. Petróleos Mexicanos expects to establish alliances with partners that can provide operational expertise and financial capital for the development of these new facilities.

This project constitutes the second stage of the Interoceanic Corridor, and is aimed at transporting the natural gas produced in the Gulf of Mexico through the Tehuantepec Isthmus for processing and export to Asia and Oceania. Operations are expected to begin by 2020. Since November 2014, technical, economic and infrastructure studies have been conducted to determine the ideal location for the new facilities.

### Pemex Gas Stations

As of December 31, 2014, a total of 10,830 PEMEX gas stations were registered, which is 414 more than the number registered as of December 31, 2013.

## Crude Oil Exchange

On January 8, 2015, Petróleos Mexicanos announced that in 2014 it had presented to the Bureau of Industry and Security of the U.S. Department of Commerce a proposal for a crude oil exchange. Through this exchange, Petróleos Mexicanos would import up to 100 Mbd of light crude oil and condensates, which would be used to improve the refining activities of the Tula, Salamanca and Salina Cruz refineries. In addition, Petróleos Mexicanos would export heavy crude oil that could be processed at U.S. refineries with coker facilities. As of the date of this report, negotiations are ongoing.

The amount of crude oil that would be exported in connection with this exchange does not represent an addition to the amount currently exported to the United States.

Through this exchange, PEMEX anticipates the following improvements in its refining processes:

- i. an increase in gasoline and diesel production;
- ii. a reduction in production of fuel oil and refined products with high sulfur content; and
- iii. an improvement in installed utilization capacity.

Tula Refinery Revamping & Construction of a Storage and Distribution Facility On December 3, 2014, Petróleos Mexicanos announced:

- the commencement of the revamping of the Tula refinery which is expected to require an
  investment of USD 4.6 billion. Upon completion of the revamping, the refinery is expected to
  produce approximately 173 Mbd of ultra-low sulfur (ULS) gasoline, 104 Mbd of ULS diesel and 21
  Mbd of jet fuel; and
- the construction of a new storage and distribution facility with an estimated investment of USD
   1.2 billion. The facility will be built on 113 hectares of land adjacent to the Tula refinery.

As described further below, these projects were subsequently postponed pursuant to the 2015 PEMEX budget adjustment plan.

## Cogeneration Plants at the Tula and Cadereyta Refineries

On October 27, 2014, Petróleos Mexicanos signed memoranda of understanding (MOUs) with the Mexican-Canadian consortium, Hermes-Atco, and Mitsui, the Japanese company, to jointly implement projects involving the development of cogeneration plants at the Tula and Cadereyta refineries. The main characteristics of these projects are described below:

	Refinery where the	Generation Ca	pacity	Estimated Start	Estimated
Counterparty	cogeneration plant is to be located	Electric Energy	Steam	of Commercial operation	Investment (USD MM)
Consorcio	Tula, Hidalgo	638 MW	1,247 Th	Second half of	820
Hermes-Atco				2017	
Mitsui	Cadereyta, Nuevo León	380 MW	760 Th	2017	590

Acronyms used: MW = megawatt, Th = tons per hour and MM = millions.

## Underground LPG Storage

On December 15, 2014, Pemex-Gas and Basic Petrochemicals, a subsidiary of Petróleos Mexicanos, and Cydsa, S.A., a Mexican company, signed an agreement to develop a salt cavern for underground LPG storage in Coatzacoalcos, Veracruz. The storage facility is expected to have a capacity of 1.8 MMb.

The project, the first of its kind in Latin America, includes the construction of above-ground infrastructure for the handling and transportation of up to 120 Mbd of LPG per day. This project is expected to require a total investment of approximately USD 130 million and commercial operations are expected to begin in 2016.

## Camargo Ammonia Plant Overhaul

On December 9, 2014, Petróleos Mexicanos began overhaul works at the ammonia plant located in Camargo, Chihuahua, which has been inactive since 2002. With an estimated USD 35 million investment, the renovated plant is expected to produce 132 Mt of ammonia per year once it becomes operational during the first half of 2016. An additional USD 60 million is expected to be invested in a new natural gas compression station in Camargo.

#### **Fertilizers**

On December 9, 2014, Petróleos Mexicanos announced initiatives related to the ammoniafertilizer chain that are intended to meet the following goals:

- recover 2 MMt of ammonia production capacity in five of its plants by 2016;
- integrate the gas-ammonia-fertilizer chain; and
- create the productive subsidiary *Fertilizantes* (Fertilizers), which will subsequently be converted into an affiliate of Petróleos Mexicanos to produce and sell fertilizers.

## **Industrial Safety**

## Frequency Index<sup>4</sup>

During the fourth quarter of 2014, the accumulated frequency index for PEMEX personnel was 0.34 injuries per million man-hours worked (MMhh), which represents a 12.5 % decrease as compared to the same period of 2013, and is 15.8% lower than the International Association of Oil & Gas Producers (IOGP) standard for 2013, which was 0.40.

## Severity Index<sup>5</sup>

During the fourth quarter of 2014, the accumulated severity index was 30 days lost per MMhh, a 6.0% decrease as compared to the fourth quarter of 2013, mainly due to a decrease in accidents at the subsidiary entities, as follows: 50% at Pemex-Gas and Basic Petrochemicals; 38% decrease at Pemex-Refining; 31% at Pemex-Exploration and Production; and a 27% at Pemex-Petrochemicals.

Petróleos Mexicanos continues to direct its efforts toward supporting the implementation of its Operational Reliability Program while focusing on strengthening its accident containment plan through the following methods: operational discipline, operational procedures and safety practices, training and development, process-risk assessment, effective audits and mechanical integrity, labor management, repair and maintenance management, operating windows, risk-based inspections and operational reliability oriented maintenance. Petróleos Mexicanos has made progress through these initiatives and continues to evaluate their impact.

## **Environmental Protection**

## Climate and Clean Air Coalition

On November 10, 2014, Petróleos Mexicanos joined the Oil and Gas Methane Partnership of the Climate and Clean Air Coalition (CCAC), a partnership launched by the United Nations Environment Programme. The CCAC aims to reduce emissions of methane and gas flaring through the implementation of more efficient technologies and operational best practices.

## NAMA for the Mexican Oil & Gas Sector

In November 2014, the Ministry of Environment and Natural Resources (SEMARNAT) registered the Nationally Appropriate Mitigation Actions (NAMA) for the Mexican Oil and Gas Sector on the Voluntary National Registry of Development maintained by the United Nations Framework Convention on Climate Change. This NAMA program, which was developed in collaboration with Environment Canada, a Canadian government entity, is one of the first to be implemented by the oil and gas sector on a global scale. This program has the potential to reduce emissions by more than 13 MMt of carbon dioxide equivalent per year.

## Sulfur Oxide Emissions

During the fourth quarter of 2014, sulfur oxide emissions increased by 13.1% as compared to the same period of 2013, due to emissions produced by Pemex-Exploration and Production as a result of the decline in wells that use nitrogen to increase its production, which resulted in an increase in the generation of sour gas with a high nitrogen content that is then burnt at the Northwestern Marine region and at the Akal C7/C8 Gas Processing Center in the Northeastern Marine region. In addition, a Pemex-Gas and Basic Petrochemicals sulfur recuperation unit was removed for maintenance in November 2014, which also contributed to the increase in sulfur oxide emissions during the fourth quarter of 2014.

#### **Water Reuse**

During the fourth quarter of 2014, the reuse of water decreased by 13.1% as compared to the same period of 2013, primarily due to the decrease in the utilization rates of residual water treatment plants in the NRS.

<sup>&</sup>lt;sup>4</sup> Refers to the number of accidents with incapacitating injuries per million man-hours worked (MMhh) with risk exposure during the relevant period of time. An incapacitating injury is an injury, functional damage or death that is caused, either immediately or subsequently, by a sudden event at work or during work-related activities. Man-hours worked with risk exposure represent the number of hours worked by all personnel, including overtime hours.

\*\*Refers to the number of days lest one million man-hours worked with risk exposure represent the number of the period of the lest one million man-hours worked by the result of the period of the lest one million man-hours worked with risk exposure represent the number of the period of the lest one million man-hours worked with risk exposure represent the number of the period of time. An incapacitating injury is an injury, functional damage or death that is caused, either immediately or subsequently, by a sudden event at work or during work-related activities. Man-hours worked with risk exposure represent the number of hours worked by all personnel, including overtime hours.

Refers to the total number of days lost per million man-hours worked with risk exposure during the relevant period of time. The number of days lost is based on medical leaves of absence for injuries stemming from accidents at work, plus the number of corresponding days on which compensation is paid for partial or total disability or death.

## Actions Against the Illicit Fuels Market

## Transportation Strategy

In order to combat fuel theft, PEMEX will begin transporting unfinished gasoline and diesel through its pipelines, which will be unsuitable for use in automotive vehicles and industrial plants. The final processing of these fuels will be carried out at PEMEX's storage terminals prior to their delivery for use in automotive vehicles and industrial plants.

## Financial Results

During 2014, and especially during the fourth quarter of 2014, PEMEX's financial results were severely affected by external factors to the company's operations, such as the Mexican peso depreciation against the U.S. dollar, and a decrease of interest rates on Mexico's government bonds. The first factor had a significant effect on the income statement, due to a change in valuation of financial debt. The second one had a direct impact on the discount rate used for the calculation of the net cost of employee benefits and therefore on our income statement.

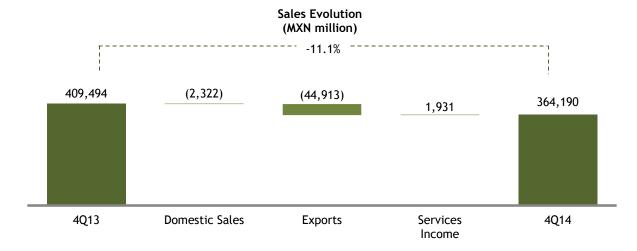
			F	PEMEX			_			
		C	onsolidated	Income State	ement					
		Fourth (	quarter (Oct	· -Dec )			Voar on	ided Dec. 3	11	
	2013	2014	Cha	,	2014	2013	2014		inge	2014
	(MXN m		Cita		(USD million)	(MXN n		Cite		USD million
Total sales	409,494	364,190	-11,1%	(45,304)	24,745	1,608,205	1,586,728	-1,3%	(21,477)	107,809
Domestic sales	231,610	229,288	-1.0%	(2,322)	15,579	910,188	944,998	3.8%	34,810	64,207
Exports	174,959	130,046	-25.7%	(44,913)	8,836	687,678	630,291	-8.3%	(57,386)	42,825
Services income	2,925	4,856	66.0%	1,931	330	10,339	11,439	10.6%	1,099	777
Cost of sales	249,223	241,933	-2.9%	(7,290)	16,438	839,615	865,280	3.1%	25,665	58,791
Gross income	160,271	122,257	-23.7%	(38,014)	8,307	768,589	721,447	-6.1%	(47,142)	49,018
Other revenues (expenses)	9,475	11,819	24.7%	2,344	803	90,136	37,552	-58.3%	(52,583)	2,551
IEPS accrued	15,142	2,415	-84.0%	(12,726)	164	94,466	43,109	-54.4%	(51,357)	2,929
Other	(5,667)	9,403	265.9%	15,070	639	(4,330)	(5,556)	-28.3%	(1,226)	(378)
Transportation and distribution expenses	8,717	9,028	3.6%	310	613	32,448	32,183	-0.8%	(266)	2,187
Administrative expenses	24,548	31,913	30.0%	7,365	2,168	98,654	111,337	12.9%	12,683	7,565
Operating income (loss)	136,481	93,135	-31.8%	(43,346)	6,328	727,622	615,480	-15.4%	(112,142)	41,818
Total interest expense	(11,357)	(17,792)	-56.7%	(6,436)	(1,209)	(39,586)	(51,559)	-30.2%	(11,973)	(3,503)
Total interest income	6,982	1,242	-82.2%	(5,741)	84	8,736	3,014	-65.5%	(5,722)	205
Income (cost) due to financial derivatives	135	(3,794)	-2904.7%	(3,930)	(258)	1,311	(9,439)	-820.0%	(10,750)	(641)
Foreign exchange profit (loss)	(4,254)	(67,494)	-1486.5%	(63,240)	(4,586)	(3,951)	(76,999)	-1848.6%	(73,048)	(5,232)
Profit sharing in non-consolidated subsidiaries and affiliates	861	(1,871)	-317.2%	(2,732)	(127)	707	34	-95.1%	(672)	2
Income before taxes and duties	128,848	3,426	-97.3%	(125,423)	233	694,838	480,532	-30.8%	(214, 306)	32,649
Taxes and duties	206,323	121,002	-41.4%	(85,320)	8,221	864,896	746,075	-13.7%	(118,821)	50,691
Duties over hydrocarbon extraction and other	204,815	140,526	-31.4%	(64, 289)	9,548	856,979	760,628	-11.2%	(96,351)	51,680
Oil income tax	1,731	2,159	24.8%	428	147	3,604	5,087	41.1%	1,483	346
Income tax and other	(223)	(21,683)	-9619.3%	(21,460)	(1,473)	4,313	(19,640)	-555.3%	(23,953)	(1,334)
Net income (loss)	(77,474)	(117,577)	-51.8%	(40,102)	(7,989)	(170,058)	(265,543)	-56.1%	(95,485)	(18,042)
Other comprehensive results	251,113	(268,030)	-206.7%	(519,143)	(18,211)	254,270	(265,348)	-204.4%	(519,618)	(18,029)
Investment in equity securities	1,116	(1,550)	-238.9%	(2,667)	(105)	4,453	(765)	-117.2%	(5,219)	(52)
Actuarial losses due to employee benefits	247,376	(275,964)	-211.6%	(523, 340)	(18,750)	247,376	(275,946)	-211.5%	(523, 322)	(18,749)
Conversion effect	2,621	9,485	261.9%	6,864	644	2,441	11,364	365.6%	8,923	772
Comprehensive income (loss)	173,639	(385,606)	-322.1%	(559,245)	(26,200)	84,212	(530,891)	-730.4%	(615,103)	(36,071)

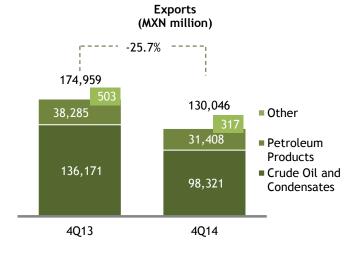
## Income Statement from October 1 to December 31, 2014

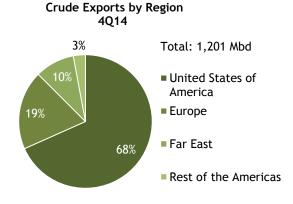
#### Sales

During the fourth quarter of 2014, total sales decreased by 11.1%, or MXN 45.3 billion, as compared to the same period of 2013, primarily as a result of:

- a 25.7%, or MXN 45.0 billion decrease in exports, mainly due to a 27.8%, or MXN 37.9 billion decrease in exports of crude oil and condensates. The crude oil price decreased by 27.9%, from USD 92.05 per barrel during the fourth quarter of 2013 to USD 66.33 per barrel during the same quarter of 2014. In addition, export volumes decreased by 2.7%, from 1,234 Mbd to 1,201 Mbd; and
- a 6.9%, or MXN 12.2 billion decrease in domestic sales of gasoline and diesel, net of IEPS<sup>6</sup>. The price effect had a negative impact of MXN 12.7 billion on this reduction, although it was partially offset by an increase in sales volume by MXN 0.5 billion.

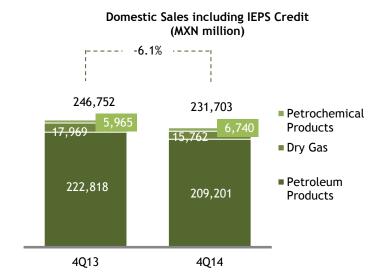




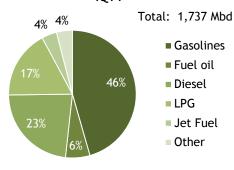


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<sup>&</sup>lt;sup>6</sup> IEPS stands for Special Tax on Production and Services in Spanish.



## Domestic Sales of Petroleum Products 4Q14



## Gross & Operating Income

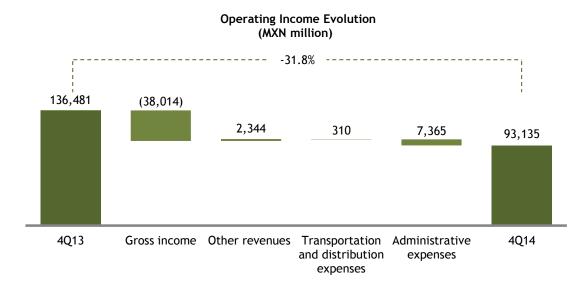
During the fourth quarter of 2014, gross income decreased by 23.7%, or MXN 38.0 billion, as compared to the same period of 2013, primarily due to:

- a MXN 45.3 billion reduction on total sales: and
- an MXN 7.3 billion decrease in cost of sales, due to the resumption of operations at the Deer Park refinery in Texas (a partnership with Shell Oil), as well as a 19.6% increase in the volume of purchases for resale.

In addition, operating income totaled MXN 93.1 billion, which represents a 31.8%, or MXN 43.3 billion decrease, as compared to the same period of 2013. This decrease resulted in part from an increase in the net cost of employee benefits during this period, which primarily impacted administrative expenses due to the reclassification of expenses associated with certain current and retired employees from cost of sales and transportation and distribution expenses to administrative expenses, as well as a decrease in the discount rate from 8.45% in 2013 to 6.98% in 2014.

During the fourth quarter of 2014, the net cost of employee benefits recorded under cost of sales and general expenses increased by 42.0%, or MXN 9.8 billion, due to the decrease in the discount rate described above. Excluding the net cost of employee benefits during this period, costs and operating expenses decreased by MXN 9.4 billion, or 3.6%, as compared to the same period of 2013.

Depreciation and amortization, on the other hand, decreased by 13.9%, or MXN 5.1 billion, primarily due to the impact on depreciation of the recognition of impairment charges recorded in previous periods.



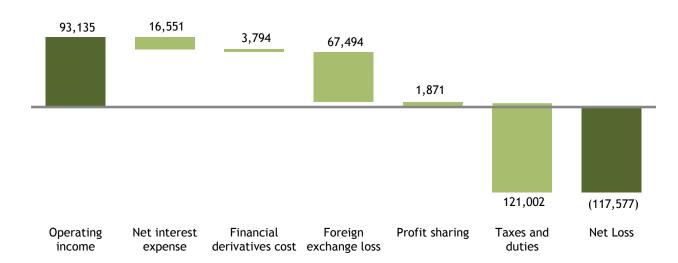
## Composition of Net Income (Loss)

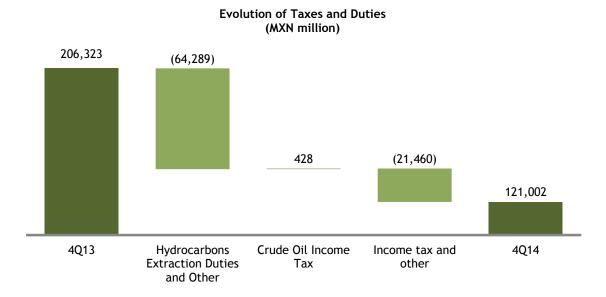
During the fourth quarter of 2014, PEMEX recorded a net loss of MXN 117.6 billion, primarily as a result of:

- operating income of MXN 93.1 billion;
- net interest expense of MXN 16.6 billion;
- a foreign exchange loss of MXN 67.5 billion; and
- taxes and duties of MXN 121.0 billion.

During the fourth quarter of 2014, the ratio of taxes and duties paid to income before taxes and duties was 3,532.4%, as compared to 160.1% during the same period of 2013. In addition, the ratio of taxes and duties paid to operating income was 129.9% during the fourth quarter of 2014, as compared to 151.2% during the same period of 2013.

## Composition of Net Income (MXN million)





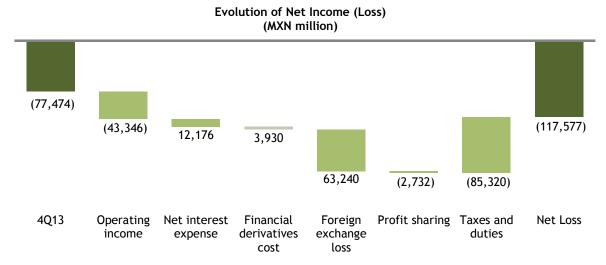
## Evolution of Net Income (Loss)

The increase in net loss during the fourth quarter of 2014 is primarily explained by:

- a 31.8%, or MXN 43.3 billion decrease in operating income;
- a MXN 12.2 billion increase in net interest expense, due to increased financial debt;
- a MXN 3.9 billion increase in costs associated to financial derivatives, mainly due to the appreciation of the U.S. dollar against currencies other than the Mexican peso in which Petróleos Mexicanos has issued debt;
- a MXN 63.2 billion foreign exchange loss, as a result of an 8.6% depreciation of the Mexican peso relative to the U.S. dollar during the fourth quarter of 2014, as compared to a 0.5% depreciation of the Mexican peso relative to the U.S. dollar during the same period of 2013; and
- a 41.3%, or MXN 85.3 billion decrease in taxes and duties, due to a decline in the production and price of the Mexican crude oil basket.

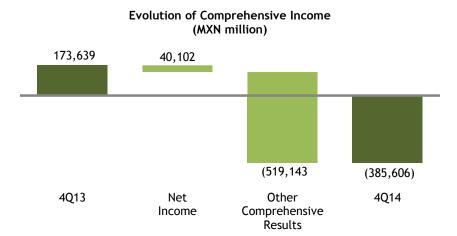
As a result, PEMEX recorded a net loss of MXN 117.6 billion during the fourth quarter of 2014, as compared to MXN 77.5 billion during the same period of 2013.

PEMEX's consolidated financial statements are presented in Mexican pesos, which is both its functional currency and reporting currency. However, the majority of PEMEX's revenues is denominated in U.S. dollars or indexed to the U.S. dollar and with the exception of labor costs, PEMEX's expenses are payable in U.S. dollars or in Mexican pesos indexed to the U.S. dollar.



## Comprehensive Income (Loss)

During the fourth quarter of 2014, other comprehensive results decreased by 206.7% or MXN 519.1 billion, to a comprehensive loss of MXN 385.6 billion. This decrease resulted primarily from the difference between the 8.45% discount rate used to calculate the net cost of employee benefits in 2013 and the 6.98% discount rate used in 2014.



## Income Statement from January 1 to December 31, 2014

#### Sales

During 2014, total sales decreased by 1.3%, or MXN 21.5 billion, as compared to 2013, primarily due to an 8.3%, or MXN 57.4 billion decrease in exports, as a result of a MXN 72.9 billion decrease in exports of crude oil and condensates. This decrease is explained by a MXN 51.5 billion decrease in sales prices, and a MXN 21.4 billion decrease in sales volume. The price of crude oil decreased by 12.1%, from USD 98.53 per barrel during 2013 to USD 86.56 per barrel in 2014. In addition, export volumes decreased by 3.9%, from 1,189 Mbd to 1,142 Mbd. The decrease in crude oil exports was partially offset by a MXN 16.0 billion increase in exports of petroleum products, which was primarily driven by a 49.1% increase in the volume of fuel oil exports.

This decrease was partially offset by a MXN 34.8 billion, or 3.8% increase in domestic sales, as compared to 2013.

## Gross & Operating Income

During 2014, gross income decreased by 6.1%, or MXN 47.1 billion, as compared to 2013, primarily due to:

- a MXN 21.5 billion decrease on total sales; and
- a MXN 25.7 billion, or 3.1% increase in cost of sales, primarily as a result of a MXN 15.4 billion increase in purchases for resale, mainly of natural gas, diesel and jet fuel. In addition, natural gas and LPG (liquefied petroleum gas) prices increased by 21.4% and 18.8%, respectively.

In addition, operating income decreased by 15.4%, or MXN 112.1 billion.

A significant portion of the goods and services related to PEMEX's strategic operations are priced in U.S. dollars or in Mexican pesos indexed to the U.S. dollar. As a result, the depreciation of the Mexican peso against the U.S. dollar results in an increase in costs.

Illegal theft of fuel oil, on the other hand, has a negative impact on operating costs and expenses. During 2014, illegal tapping activities increased and had an additional negative impact on our financial statements.

During 2014, costs and operating expenses (cost of sales, transportation and distribution expenses and administrative expenses) increased by MXN 38.1 billion, or 3.9%. Excluding the net cost of employee benefits during this period, costs and operating expenses increased by MXN 31.7 billion, or 3.7% as compared to the same period of 2013. The net cost of employee benefits recorded under cost of sales and general expenses increased by 5.5%, primarily due to a decrease in the discount rate used for its calculation from 8.45% in 2013 to 6.98% in 2014.

## Composition of Net Income (Loss)

During 2014, PEMEX recorded a net loss of MXN 265.5 billion, primarily as a result of:

- operating income of MXN 615.5 billion;
- net interest expense of MXN 48.5 billion;
- costs associated to financial derivatives of MXN 9.4 billion;
- a foreign exchange loss of MXN 77.0 billion; and
- taxes and duties of MXN 746.1 billion.

During 2014, the ratio of taxes and duties paid to income before taxes and duties was 155.3% and the ratio of taxes and duties paid to operating income was 121.2%.

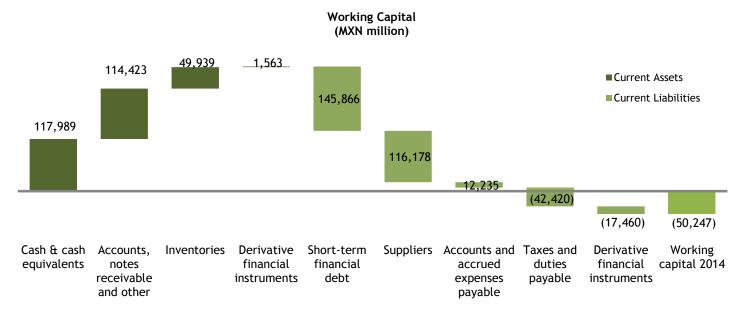
## Consolidated Balance Sheet as of December 31, 2014

## PEMEX Consolidated Balance Sheet

	As of December 31,	As of December 31,			
	<u>2013</u>	<u>2014</u>	<u>Cha</u>	nge	<u>2014</u>
	(MX			(USD million)	
Total assets	2,047,390	2,125,246	3.8%	77,855	144,398
Current assets	266,914	283,913	6.4%	16,999	19,290
Cash and cash equivalents	80,746	117,989	46.1%	37,243	8,017
Accounts, notes receivable and other	122,512	114,423	-6.6%	(8,089)	7,774
Inventories	56,914	49,939	-12.3%	(6,976)	3,393
Derivative financial instruments	6,742	1,563	-76.8%	(5,179)	106
Investments available for sale	17,729	5,415	-69.5%	(12,314)	368
Permanent investment in shares of associates	16,780	22,015	31.2%	5,235	1,496
Property, plant and equipment	1,721,579	1,783,374	3.6%	61,795	121,170
Deferred taxes	2,493	1,020	-59.1%	(1,473)	69
Restricted cash	7,702	6,884	-10.6%	(818)	468
Other assets	14,195	22,625	59.4%	8,431	1,537
Total liabilities	2,232,637	2,892,966	29.6%	660,329	196,560
Current liabilities	259,191	334,159	28.9%	74,969	22,704
Short-term financial debt	90,677	145,866	60.9%	55,189	9,911
Suppliers	106,745	116,178	8.8%	9,433	7,894
Accounts and accrued expenses payable	14,195	12,235	-13.8%	(1,960)	831
Derivative Financial Instruments	6,284	17,460	177.8%	11,175	1,186
Taxes and duties payable	41,289	42,420	2.7%	1,131	2,882
Long-term liabilities	1,973,446	2,558,807	29.7%	585,361	173,856
Long-term financial debt	750,563	997,384	32.9%	246,821	67,766
Employee benefits	1,119,208	1,474,089	31.7%	354,881	100,155
Provision for diverse credits	69,209	78,423	13.3%	9,214	5,328
Other liabilities	7,406	7,718	4.2%	312	524
Deferred taxes	27,060	1,193	-95.6%	(25,866)	81
Total equity	(185,247)	(767,721)	314.4%	(582,474)	(52,162)
Holding	(185,751)	(768,066)	313.5%	(582, 315)	(52,185)
Certificates of contribution "A"	114,605	134,605	17.5%	20,000	9,146
Federal Government Contributions	115,314	43,731	-62.1%	(71,583)	2,971
Legal Reserve	1,002	1,002	0.0%	-	68
Comprehensive accumulated results	(129,066)	(394,594)	205.7%	(265,529)	(26,810)
Retained earnings (accumulated losses)	(287,606)	(552,809)	92.2%	(265, 203)	(37,560)
From prior years	(117,740)	(287,606)	144.3%	(169,866)	(19,541)
For the year	(169,866)	(265,203)	56.1%	(95,338)	(18,019)
Participation of non-holding entities	504	345	-31.6%	(159)	23
Total liabilities and equity	2,047,390	2,125,246	3.8%	77,855	144,398

## **Working Capital**

As of December 31, 2014, working capital totaled MXN (50.2) billion, primarily as a result of a MXN 55.2 billion increase in short-term financial debt.

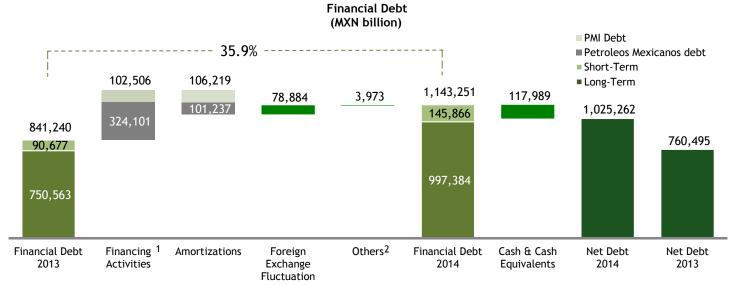


#### **Debt**

Total financial debt increased by 35.9%, to MXN 1,143.3 billion (USD 77.7 billion), primarily due to the financing activities carried out during the period.

During 2014, Petróleos Mexicanos and PMI's<sup>7</sup> total financing activities amounted to MXN 426.6 billion (USD 29.0 billion). Total debt payments made during the period amounted to MXN 207.5 billion (USD 14.1 billion).

PEMEX's financing strategy is intended to take advantage of financial markets with increased liquidity, maximize efficiencies with respect to reference curves, seize opportunities in select markets and maintain a diversified debt maturity profile.



<sup>1)</sup> Includes Finance Public Works Contracts Program.

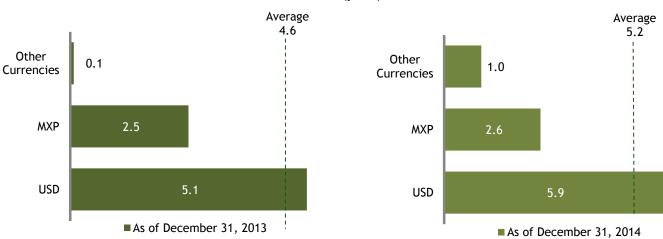
<sup>2)</sup> Includes accrued interests and amortized cost.

<sup>&</sup>lt;sup>7</sup> Refers to P.M.I. Holdings, B.V., P.M.I. Norteamérica, S.A. de C.V. and Pemex Finance Ltd.

### Financial Debt Exposure as of December 31, 2014



## Average Duration of Financial Debt Exposure (years)



### **Investment Activities**

## 2014 Activity

During 2014, PEMEX spent MXN 356.8 billion (USD 26.8 billion)<sup>8</sup> on investment activities, which represents 99.9% of the total investment of MXN 357.5 billion that were programmed for the year. These investments were allocated as follows:

- MXN 301.7 billion to Pemex-Exploration and Production<sup>9</sup>, MXN 35.1 billion of which were allocated to exploration;
- MXN 39.8 billion to Pemex-Refining;
- MXN 7.5 billion to Pemex-Petrochemicals;
- MXN 4.8 billion to Pemex-Gas and Basic Petrochemicals; and
- MXN 3.0 billion to Petróleos Mexicanos Corporate.

## Original 2015 Budget

The Mexican Congress originally approved a 2015 investment budget for PEMEX of MXN 366.4 billion (USD 27.3 billion<sup>10</sup>) in 2014. These investments were expected to be allocated as follows:

- MXN 299.5 billion to Pemex-Exploration and Production<sup>11</sup>, MXN 38.6 billion of which were allocated to exploration;
- MXN 64.4 billion to Industrial Transformation; and
- MXN 2.5 billion to Petróleos Mexicanos Corporate.

<sup>&</sup>lt;sup>8</sup> Convenience translation has been made at the established exchange average rate for 2014, of MXN 13.2973 = USD 1.00.

<sup>&</sup>lt;sup>9</sup> Includes maintenance expenditures.

<sup>10</sup> Convenience translation has been made at the established average exchange rate established in the Economic Package Fiscal Year 2015 of MXN 13.40 = USD 1.00

<sup>&</sup>lt;sup>11</sup> Includes maintenance expenditures.

## Adjustment to the 2015 Budget

In order to meet the financial balance<sup>12</sup> goal of MXN (155) billion established by the Mexican Congress for 2015, a MXN 62.0 billion, or 11.5% cut has been made to PEMEX's budget. The budgetary adjustment program was based on the following principles:

- minimizing the impact on crude oil and gas production;
- minimizing the impact on the reserves replacement rate;
- maintaining the capacity to supply petroleum products to the domestic market;
- minimizing the impact on safety and reliability of PEMEX's facilities, in compliance with environmental regulations;
- minimizing the potential impact on future competitiveness, in the domestic petroleum products market; and
- increasing PEMEX's profitability.

Among other important actions taken by PEMEX to meet its 2015 financial balance goal were the implementation of the Austerity and Rational Use of Resources Program, and the postponement of revamps of refineries and of the clean fuels project associated with ultralow sulfur gasoline and diesel.

## 2015 Budget

As a result of the budget adjustment, PEMEX expects to invest approximately MXN 307.6 billion (USD 23.0 billion<sup>13</sup>) during 2015. These investments are expected to be allocated as follows:

- MXN 253.0 billion to Pemex-Exploration and Production<sup>14</sup>;
- MXN 41.9 billion to Pemex-Refining;
- MXN 6.8 billion to Pemex-Gas and Basic Petrochemicals;
- MXN 4.0 billion to Pemex-Petrochemicals; and
- MXN 1.8 billion to Petróleos Mexicanos Corporate.

## Financing Activities 2014

### Capital Markets

On November 27, 2014, Petróleos Mexicanos issued the following series of its *Certificados Bursátiles* (publicly traded notes) for an aggregate amount of MXN 15.0 billion:

- MXN 5.0 billion due in 6 years, at TIIE+15 basis points (PEMEX 14);
- MXN 8.3 billion due in 12 years, at 7.47% (PEMEX 14-2); and
- the equivalent of approximately MXN 1.7 billion in UDIs (Investment Units) due in 11 years, at 3.94% (PEMEX 14U reopening).

#### **Bank Loans**

On December 19, 2014, PEMEX obtained a bank loan for MXN 10.0 billion due in 10 years (a MXN 5.0 billion divided between a MXN 5.0 billion "bullet" tranche and a MXN 5.0 billion tranche payable on a quarterly basis.

On December 23, 2014, PEMEX entered into a bank loan for MXN 10.0 billion due in 2024 with quarterly amortizations.

### **COPF**

During the fourth quarter of 2014, no provisions were carried out through the Financed Public Works Contracts program (COPF) of Pemex-Exploration and Production.

## Liquidity Management

On November 19, 2014, Petróleos Mexicanos entered into a 5-year syndicated revolving credit line for MXN 20.0 billion.

As of December 31, 2014, Petróleos Mexicanos held syndicated revolving credit lines for liquidity management for USD 2.5 billion and MXN 23.5 billion. By the end of 2014, these

PEMEX Audited Results Report as of December 31, 2014

<sup>&</sup>lt;sup>12</sup> Amount is constructed under Mexican governmental accounting and equivalent to the following items in cash flow: sales minus operating costs and expenses, minus investment expense, minus taxes and duties, and minus financial debt service.

<sup>13</sup> Convenience translation has been made at the established average exchange rate established in the Economic Package Fiscal Year 2015 of MXN 13.40 = USD 1.00

<sup>&</sup>lt;sup>14</sup> Includes maintenance expenditures.

lines were fully drawn.

### Financing Activities 2015

## **Capital Markets**

On January 23, 2015, Petróleos Mexicanos issued the following series of securities for an aggregate amount of USD 6.0 billion:

- USD 1.5 billion 3.500% Notes due in 5.5 years;
- USD 1.5 billion 4.500% Notes due in 11 years; and
- USD 3.0 billion 5.625% due in 31 years.

On February 11, 2015, Petróleos Mexicanos issued the following series of its *Certificados Bursátiles* for an aggregate amount of MXN 24.3 billion in reopenings of PEMEX 14, PEMEX14-2 and PEMEX 14U:

- MXN 4.3 billion due 2021, at TIIE plus 15 basis points (PEMEX 14);
- MXN 17.0 billion due 2026, at 7.47%, of which MXN 9.0 billion was issued to foreign investors; this series is eligible for clearance through Euroclear (PEMEX 14-2); and
- the equivalent of approximately MXN 3.0 billion in UDIs due in 11 years, at 3.94% (PEMEX 14U).

#### **Bank Loans**

On January 16, 2015, PEMEX entered into a bank loan for MXN 7.0 billion due in 1 year.

On February 17, 2015, PEMEX replaced an existing bank loan for USD 2.0 billion due in 5 years.

## Liquidity Management

On February 5, 2015, a USD syndicated credit line was increased from USD 1.25 billion to USD 3.25 billion.

As of February 27, 2015, Petróleos Mexicanos holds syndicated revolving credit lines for liquidity management in the amounts of USD 4.5 billion and MXN 23.5 billion.

## PEMEX Consolidated Statements of Cash Flows

2013   2014   Chinama   1974   Chinam		As of Decer	nber 31			
New   Technical Color				Cha	nge	2014
Net income (loss   170,058   170,0				Cita	iigc	
Net name (loss)   170,088   26,543   -56,118   (95,485)   (18,042)     Items related to investing activities   193,390   195,653   -3,36   (537)   31,013     Depreciation and amortization   148,492   143,075   -3,65   (537)   31,013     Depreciation and amortization   148,492   143,075   -3,65   (537)   31,539     Unsuccessful wells   124,968   121,448   12,488   12,830   825     Retirement of property, plant and equipment   14,700   6,371   -56,7%   (8,329)   433     Profit (loss) from sale of fixed asset   768   (767)   215   177,1%   474   15     Profit sharing in non-consolidated subsidiaries and affiliates   (707)   215   177,1%   478   (50)     Profit sharing in non-consolidated subsidiaries and affiliates   (707)   215   177,1%   478   (50)     Effects of net present value of reserver for well abandonment   40,722   130,107   279,5%   144,410   623     Activities related to financing activities   40,722   130,107   279,5%   89,385   8,840     Amortization of primes, discounts, profits and debt issuance   (1,891)   312   116,5%   2,203   2,204     Experience   23,330   27,865   2284,4%   75,576   3,600     Unrealized loss (gain) from foreign exchange fluctuations   33,38   87,855   2284,4%   75,576   3,600     Unrealized loss (gain) from foreign exchange fluctuations   33,38   37,416   10,48%   (6,637)   3,901     Funds provided by (used in) operating activities   126,284   77,108   33,99   49,175   5,239     Financial instruments for negotiation   1,840   6,633   57,416   6,009   1,40,28%   6,637   3,901     Accounts payable and accrued expenses   (1,670)   (1,890)   (1,895)   (1,895)   (1,895)   (1,895)     Accounts payable and accrued expenses   (1,670)   (1,895)   (	Operating Activities	(MXIII	ittioii)			(USD IIIIIIOII)
Remarce lated to investing activities   193, 390   192,833   0.3,3%   (5.37)   13,103     Depreciation and amortization   148,492   143,075   3.66%   (5,47)   9,721     Impairment of properties, plant and equipment   125,609   22,646   -11.6%   (2,93)   1,539     Unsuccessful wells   12,498   12,498   -12,88   (350)   825     Retirement of property, plant and equipment   14,700   6,371   50.57%   (3,50)   433     Profit (loss) from sale of fixed asset   (768)   6,371   177,1%   404   155     Profit sharing in non-consolidated subsidiaries and affiliates   (707)   (34)   95,1%   672   (2)     Dividends received   19,100   19,109   275,0%   141,00   623     Activities related to financing activities   40,722   130,107   279,5%   89,385   8,400     Amortization of primers, discounts, profits and debt issuance expenses interest expense (income)   39,304   50,910   29,5%   11,606   3,459     Unrealized loss (gain) from foreign exchange fluctuations   3,308   78,885   2284,4%   75,576   5,360     Subtotal   40,000   40,000   40,000   40,000   40,000   40,000   40,000     Funds provided by (used in) operating activities   126,284   77,108   38,9%   47,575   5,360     Funds provided by (used in) operating activities   126,284   77,108   38,9%   47,575   5,360     Funds provided by (used in) operating activities   126,284   77,108   38,9%   47,575   5,360     Funds provided by (used in) operating activities   126,284   77,108   38,9%   47,15   1,111     Accounts and notes receivable   6,001   9,261   71,5%   3,860   20,900     Inventories   6,001   9,261   71,5%   3,860   20,900   1,200     Accounts payable and accrued expenses   4,879   1,900   1,400   3,459     Employees benefits   6,001   9,261   1,15%   1,15%   1,150   1,111     Accounts and notes receivable   6,003   7,91%   1,15%   1,15%   1,150   1,		(170.058)	(265 543)	-56 1%	(05. 485)	(18 042)
Depreciation and amortization   148,492   143,075   3.6%   (5,417)   9,721						
Unsuccessful wells			•		, ,	
Retirement of property, plant and equipment	·	•				
Retirement of property, plant and equipment   14,700   6,371   56,7%   (8,329)   433     Profit (loss) from sale of fixed asset   (768)   - 100,0%   768   - 100,0%   769   768   - 100,0%   769   768   - 100,0%   778   - 100,0%   778   - 100,0%   778   - 100,0%   778   - 100,0%   778   - 100,0%   778   - 100,0%   -						
Profit (loss) from sale of fixed asset   (768)     100.0%   768       Realized profit (loss) by investments in equity securities   (279)   215   177.1%   494   15     Profit sharing in non-consoldated subsidiaries and affiliates   (707)   (34)   95.1%   672   (2)     Dividends received   (914)   (737)   19.4%   178   (50)     Effects of net present value of reserve for well abandonment   (5,240)   9,19   227.50   (14,410   623   40,722   130,107   219.5%   89,385   8,840     Activities related to financing activities   (1,891)   312   116.5%   2,203   21     Effects of net present value of reserve for well abandonment   (40,722   130,107   219.5%   89,385   8,840     Activities related to financing activities   (1,891)   312   116.5%   2,203   21     Interest expense (income)   39,304   50,910   29.5%   11,606   3,459     Unrealized loss (galn) from foreign exchange fluctuations   3,308   78,885   2284.4%   75,576   5,360     Unrealized loss (galn) from foreign exchange fluctuations   3,308   78,885   2284.4%   75,576   5,360     Funds provided by (used in) operating activities   126,284   77,108   238.9%   (49,175   5,239   11,604   10,605   10		,				
Realized profit (loss) by investments in equity securities         (279)         215         177,11%         494         15           Profit sharing in non-consolidated subsidiaries and affiliates         (707)         (34)         95,1%         672         (25)           Dividends received         (914)         (737)         19,4%         178         (50)           Effects of net present value of reserve for well abandonment         (5,240)         9,169         275,0%         14,410         623           Activities related to financing activities         40,722         130,107         219,5%         89,385         8,840           Amortization of primes, discounts, profits and debt issuance expenses         (1,891)         312         116,5%         2,203         21           Interest expense (income)         39,304         50,910         29,5%         11,606         3,459           Unrealized loss (gain) from foreign exchange fluctuations         3,308         78,885         2284.4%         75,576         5,360           Subtotal         64,053         57,416         -10.4%         (6,637)         3,901           Fundaci instruments for negotiation         1,840         16,354         788.7%         14,514         1,111           Accounts and notes receivable         (677)						433
Profit sharing in non-consolidated subsidiaries and affiliates   (707)   (34)   95.1%   672   (2)	` '	` '				-
Dividends received		, ,				
Effects of net present value of reserve for well abandonment         (5,240)         9,169         275.0%         14,410         623           Activities related to financing activities         40,722         130,107         219.5%         89,385         8,840           Amortization of primes, discounts, profits and debt issuance expenses         (1,891)         312         116.5%         2,203         21           Interest expense (income)         39,304         50,910         29.5%         11,606         3,459           Unrealized loss (gain) from foreign exchange fluctuations         33,08         78,885         228.44         75,576         5,560           Subtotal         (6,007)         3,916         -10.4%         (6,637)         3,901           Funds provided by (used in) operating activities         126,284         77,108         -38.9%         (49,175)         5,239           Financial instruments for negotiation         1,840         16,354         78.87         14,514         1,111           Accounts and notes receivable         (6,70)         (6,77         6,976         10522.6%         7,043         474           Other assets         (12,906)         (18,985)         -47.1%         (6,079)         (1,290)           Accounts payable and accrued expenses		, ,	` ,			, ,
Activities related to financing activities         40,722         130,107         219.5%         89,385         8,840           Amortization of primes, discounts, profits and debt issuance expenses         (1,891)         312         116.5%         2,203         21           Interest expense (income)         39,304         50,910         29.5%         11,606         3,459           Unrealized loss (gain) from foreign exchange fluctuations         3,308         78,885         2284.4%         75,756         5,360           Subtotal         64,953         35,7416         10.4%         (6,637)         3,901           Funds provided by (used in) operating activities         126,284         77,108         -38.9%         (49,175)         5,239           Financial instruments for negotiation         1,840         16,554         788.7%         14,514         1,111           Accounts and notes receivable         (607)         6,676         10522.6%         7,043         474           Other assets         (12,906)         (18,985)         -47.1%         (6,079)         (1,290)           Accounts payable and accrued expenses         4,879         (1,960)         11,311         142.0%         3,822         77           Suppliers         45,222         9,433         7.91		` '	, ,			
Amortization of primes, discounts, profits and debt issuance expenses			•			
Expenses   (1,97)   3,12   116.5%   2,203   21     Interest expense (income)   39,304   50,910   29.5%   11,606   3,459     Unrealized loss (gain) from foreign exchange fluctuations   3,308   78,885   2284.4%   75,576   5,360     Subtotal   64,053   57,416   10.4%   (6,637)   3,901     Funds provided by (used in) operating activities   126,284   77,108   -38.9%   (49,175)   5,239     Financial instruments for negotiation   1,840   16,354   788.7%   14,514   1,111     Accounts and notes receivable   5,401   9,261   71.5%   3,860   629     Inventories   (677   6,976   10522.6%   7,043   474     Other assets   (12,906   (18,985)   -47.1%   (6,079)   (1,290)     Accounts payable and accrued expenses   4,879   (1,960)   -140.2%   (6,839)   (133)     Taxes paid   (2,691)   1,131   142.0%   3,822   77     Suppliers   45,232   9,433   7.91.8   (35,799)   641     Provision for diverse credits   8,188   357   -95.6%   (7,831)   24     Employees benefits   78,043   78,934   1.1%   891   5,363     Deferred taxes   (1,635)   (24,393)   -1391.6%   (22,758)   (1,657)     Net cash flow from operating activities   190,337   134,525   -29.3%   (55,812)   9,140     Investing activities   (245,628)   (230,679)   6.1%   14,949   (15,673)     Exploration expenses   (1,439)   (1,594)   -10.8%   (155)   (108)     Investing activities   (244,964)   (222,619)   8.8%   (155)   (108)     Investing activities   (244,196)   (222,619)   8.8%   (155)   (108)     Investing activities   (244,196)   (28,955)   -3.6%   (34,235)   (5,986)     Financial instruments available for sale   (2,44,196)   (2,22,619)   8.8%   (1,55)   (1,50)     Set cash flow from investing activities   (53,860)   (38,959)   78.7%   186,444   28,767     Amortization of Joans   (191,146)   (207,455)   -8.5%   (16,309)   (14,095)     Intereste god contributions from the Federal Government   (65,000)   (71,583)   -10.1%   (6,583)   (4,664)     Loans obtained from financial institutions   (37,133)   (47,248)   -27,2%   (10,115)   (3,210)     Net cash flow from financing acti		40,722	130,107	219.5%	89,385	8,840
Unrealized loss (gain) from foreign exchange fluctuations         3,308         78,885         2284,4%         75,576         5,360           Subtotal         64,053         57,416         -10,4%         (6,637)         3,901           Funds provided by (used in) operating activities         126,284         77,108         -3.8%         (49,175)         5,239           Financial instruments for negotiation         1,840         16,354         788.7%         14,514         1,111           Accounts and notes receivable         5,401         9,261         71.5%         3,860         629           Inventories         (67)         6,976         10522,6%         7,043         474           Other assets         (12,906)         (18,885)         -47.1%         (60,79)         (1,290)           Accounts payable and accrued expenses         4,879         (1,961)         -140.2%         (6,839)         (133)           Taxes paid         2,227         45,232         9,433         -79.1%         (35,799)         641           Provision for diverse credits         8,188         357         -95.6%         (7,831)         24           Employees benefits         78,043         78,934         1.1%         891         5,363 <th< td=""><td></td><td>(1,891)</td><td>312</td><td>116.5%</td><td>2,203</td><td>21</td></th<>		(1,891)	312	116.5%	2,203	21
Subtotal         64,053         57,416         -10.4%         (6,637)         3,901           Funds provided by (used in) operating activities         126,284         77,108         -38.9%         (49,175)         5,239           Financial instruments for negotiation         1,840         16,364         788.7%         14,514         1,111           Accounts and notes receivable         5,401         9,261         71.5%         3,860         629           Inventories         (67)         6,976         10522,6%         7,043         474           Other assets         (12,906)         (18,985)         -47.1%         (6,079)         (1,290)           Accounts payable and accrued expenses         4,879         (1,960)         -140.2%         (6,839)         (133)           Taxes paid         (2,691)         1,131         142.0%         3,822         77           Suppliers         45,232         9,433         79.1%         (35,799)         641           Provision for diverse credits         8,188         35.7         -95.6%         (7,831)         24           Employees benefits         78,043         78,934         1.1%         891         5,363           Deferred taxes         (1,635)         (24,393)	Interest expense (income)	39,304	50,910	29.5%	11,606	3,459
Subtotal         64,053         57,416         -10.4%         (6,637)         3,901           Funds provided by (used in) operating activities         126,284         77,108         -38.9%         (49,175)         5,239           Financial instruments for negotiation         1,840         16,364         788.7%         14,514         1,111           Accounts and notes receivable         5,401         9,261         71.5%         3,860         629           Inventories         (67)         6,976         10522,6%         7,043         474           Other assets         (12,906)         (18,985)         -47.1%         (6,079)         (1,290)           Accounts payable and accrued expenses         4,879         (1,960)         -140.2%         (6,839)         (133)           Taxes paid         (2,691)         1,131         142.0%         3,822         77           Suppliers         45,232         9,433         79.1%         (35,799)         641           Provision for diverse credits         8,188         35.7         -95.6%         (7,831)         24           Employees benefits         78,043         78,934         1.1%         891         5,363           Deferred taxes         (1,635)         (24,393)	Unrealized loss (gain) from foreign exchange fluctuations	3,308	78,885	2284.4%	75,576	5,360
Funds provided by (used in) operating activities         126,284         77,108         -38.9%         (49,175)         5,239           Financial instruments for negotiation         1,840         16,354         788.7%         14,514         1,111           Accounts and notes receivable         5,401         9,261         71.5%         3,860         629           Inventories         (677)         6,976         10522.6%         7,043         474           Other assets         (12,906)         (18,985)         -47.1%         (6,079)         (1,290)           Accounts payable and accrued expenses         4,879         (1,960)         -140.2%         (6,839)         (133)           Taxes paid         (2,691)         1,131         142.0%         3,822         77           Suppliers         45,232         9,433         -79.1%         (35,799)         641           Provision for diverse credits         78,043         78,934         1.1.1%         891         5,363           Deferred taxes         (1,651)         (24,349)         1391.6%         (22,758)         (1,657)           Net cash flow from operating activities         190,337         134,525         -29.3%         (55,812)         9,140           Investing activities			57.416	-10.4%		
Financial instruments for negotiation         1,840         16,354         788.7%         14,514         1,111           Accounts and notes receivable         5,401         9,261         71.5%         3,860         629           Inventories         (67)         6,976         10522.6%         7,043         474           Other assets         (12,906)         (18,985)         -47.1%         (6,079)         (1,290)           Accounts payable and accrued expenses         (2,691)         1,131         142.0%         3,822         77           Suppliers         45,232         9,433         79.1%         (35,799)         641           Provision for diverse credits         8,188         357         -95.6%         (7,831)         24           Employees benefits         78,043         78,934         1.1%         891         5,363           Deferred taxes         (1,635)         (24,393)         1391.6%         (22,758)         (1,657)           Net cash flow from operating activities         190,337         134,525         -29.3%         (25,612)         9,140           Investment in securities         (1,439)         (1,594)         -10.8%         (15,57)         (15,673)           Exploration expenses         (1,439)		•				
Accounts and notes receivable Inventories         5,401         9,261         71.5%         3,860         629 Inventories           Inventories         (67)         6,976         10522.6%         7,043         474           Other assets         (12,906)         (18,985)         -47.1%         (6,079)         (12,900)           Accounts payable and accrued expenses         (4,879)         (1,960)         -140.2%         (6,839)         (133)           Taxes paid         (2,691)         1,131         142.0%         3,822         77           Suppliers         45,232         9,433         -79.1%         (35,799)         641           Provision for diverse credits         8,188         37,934         1.1%         891         5,363           Deferred taxes         (1,635)         (24,393)         -13.6%         (22,758)         (1,657)           Net cash flow from operating activities         190,337         134,525         -29.3%         (55,812)         9,140           Investing activities         (245,628)         (230,679)         6.1%         14,949         (15,673)           Exploration expenses         (1,439)         (1,594)         -10.8%         (155)         (108)           Investing activities         2,876		· ·	=			•
Inventories						
Other assets         (12,906)         (18,985)         -47.1%         (6,079)         (1,290)           Accounts payable and accrued expenses         4,879         (1,960)         -140.2%         (6,839)         (133)           Taxes paid         (2,691)         1,131         142.0%         3,822         77           Suppliers         45,232         9,433         -79.1%         (35,799)         641           Provision for diverse credits         8,188         357         -95.6%         (7,831)         24           Employees benefits         78,043         78,934         1.1%         891         5,363           Deferred taxes         (1,635)         (24,393)         -1391.6%         (22,758)         (1,657)           Net cash flow from operating activities         190,337         134,525         -29.3%         (55,812)         9,140           Investing activities         (1,439)         (1,594)         -10.8%         (155)         (108)           Exploration expenses         (1,439)         (1,594)         -10.8%         (155)         (108)           Investing activities         2,502         3,348         0.0%         3,34         23           Exploration expenses         (1,439)         (1,594)		,				
Accounts payable and accrued expenses         4,879         (1,960)         -140.2%         (6,839)         (133)           Taxes paid         (2,691)         1,131         142.0%         3,822         77           Suppliers         45,232         9,433         -79.1%         (35,799)         641           Provision for diverse credits         8,188         357         -95.6%         (7,831)         24           Employees benefits         78,043         78,934         1.1%         891         5,363           Deferred taxes         (1,635)         (24,393)         -1391.6%         (22,758)         (1,657)           Net cash flow from operating activities         190,337         134,525         -29.3%         (55,812)         9,140           Investing activities         190,337         134,525         -29.3%         (55,812)         9,140           Exploration expenses         (1,439)         (1,594)         -10.8%         (155)         (108)           Investing activities         -         (3,418)         0.0%         (3,418)         (232)           Exploration expenses         (1,439)         (1,559)         6.1%         1155         (108)           Investing in exploration expenses         (1,439) <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>						
Taxes paid         (2,691)         1,131         142.0%         3,822         77           Suppliers         45,232         9,433         -79.1%         (35,799)         641           Provision for diverse credits         8,188         357         -95.6%         (7,831)         24           Employees benefits         78,043         78,934         11.1%         891         5,363           Deferred taxes         11,635         (24,393)         -1391.6%         (22,758)         (1,657)           Net cash flow from operating activities         190,337         134,525         -29.3%         (55,812)         9,140           Investing activities         190,337         134,525         -29.3%         (55,812)         9,140           Investing activities         190,337         134,525         -29.3%         (55,812)         9,140           Investing activities         (244,196)         (230,679)         6.1%         14,949         (15,673)           Exploration expenses         (1,439)         (1,594)         -10.8%         (155)         (108           Investment in securities         -         336         0.0%         (3,418)         (232)           Dividends received         -         336         0.0%<						
Suppliers         45,232         9,433         -79.1%         (35,799)         641           Provision for diverse credits         8,188         357         -95.6%         (7,831)         24           Employees benefits         78,043         78,934         1.1%         891         5,363           Deferred taxes         (1,635)         (24,393)         -1391.6%         (22,758)         (1,657)           Net cash flow from operating activities         190,337         134,525         -29.3%         (55,812)         9,140           Investing activities         190,337         134,525         -29.3%         (55,812)         9,140           Exploration expenses         (1,439)         (1,594)         -10.8%         (15,673)         (15,673)           Exploration expenses         (1,439)         (1,594)         -10.8%         (155)         (108)           Investment in securities         -         (3,418)         0.0%         (33,6         23           Investment in securities         -         (3,418)         0.0%         336         23           Pioledds received         -         336         0.0%         336         23           Financial instruments available for sale         2,870         12,735	·					
Provision for diverse creditis         8,188         357         -95.6%         (7,831)         24           Employees benefits         78,043         78,934         1.1%         891         5,363           Deferred taxes         (1,635)         (24,393)         -1391.6%         (22,758)         (1,657)           Net cash flow from operating activities         190,337         134,525         -29.3%         (55,812)         9,140           Investing activities         245,628         (230,679)         6.1%         14,949         (15,673)           Exploration expenses         (1,439)         (1,594)         -10.8%         (155)         (108)           Investment in securities         -         (3,418)         0.0%         (3,418)         (232)           Dividends received         -         336         0.0%         336         23           Financial instruments available for sale         2,870         12,735         343.8%         9,865         865           Net cash flow from investing activities         (244,196)         (222,619)         8.8%         21,577         (15,126)           Cash needs related to financing activities         (33,60)         88.095         6-63         34,235         65,981           Increase of c						
Employees benefits         78,043         78,934         1.1%         891         5,363           Deferred taxes         (1,635)         (24,393)         -1391.6%         (22,758)         (1,657)           Net cash flow from operating activities         190,337         134,525         -29.3%         (55,812)         9,140           Investing activities         190,337         134,525         -29.3%         (55,812)         9,140           Exploration expenses         (245,628)         (230,679)         6.1%         14,949         (15,673)           Exploration expenses         (1,439)         (1,594)         -10.8%         (155)         (108)           Investment in securities         -         (3,418)         0.0%         (3,418)         (232)           Dividends received         -         336         0.0%         336         23           Financial instruments available for sale         2,870         12,735         343.8%         9,865         865           Net cash flow from investing activities         (244,196)         (222,619)         8.8%         21,577         (15,126)           Cash needs related to financing activities         (35,860)         (88,095)         -63.6%         (34,235)         (59,860)           Fi						
Deferred taxes         (1,635)         (24,393)         -1391.6%         (22,758)         (1,657)           Net cash flow from operating activities         190,337         134,525         -29.3%         (55,812)         9,140           Investing activities         314,525         -29.3%         (55,812)         9,140           Exploration expenses         (245,628)         (230,679)         6.1%         14,949         (15,673)           Exploration expenses         (1,439)         (1,594)         -10.8%         (155)         (108)           Investment in securities         -         (3,418)         0.0%         (3,418)         (232)           Dividends received         -         336         0.0%         336         23           Financial instruments available for sale         2,870         12,735         343.8%         9,865         865           Net cash flow from investing activities         (244,196)         (222,619)         8.8%         21,577         (15,126)           Cash needs related to financing activities         (53,860)         (88,095)         -63.6%         (34,235)         (59,860)           Financing activities         (244,196)         (222,619)         8.8%         21,577         (15,126)           Cash needs re						
Net cash flow from operating activities   190,337   134,525   -29.3%   (55,812)   9,140						
Neet cash flow from investing activities   Cash needs related to financing activities   Cash needs related to fontributions from the Federal Government   Cash of Cash of Contributions from the Federal Government   Cash of Cash of Contributions from the Federal Government   Cash of Cash flow from financial institutions   Cash flow from financial institutions   Cash flow from financial gactivities   Cash flow from financial institutions   Cash flow from financial incash and cash equivalents   Cash and cash equiva						
Acquisition of property, plant and equipment       (245,628)       (230,679)       6.1%       14,949       (15,673)         Exploration expenses       (1,439)       (1,594)       -10.8%       (155)       (108)         Investment in securities       -       (3,418)       0.0%       (3,418)       (232)         Dividends received       -       336       0.0%       336       23         Financial instruments available for sale       2,870       12,735       343.8%       9,865       865         Net cash flow from investing activities       (244,196)       (222,619)       8.8%       21,577       (15,126)         Cash needs related to financing activities       (53,860)       (88,095)       -63.6%       (34,235)       (5,986)         Financing activities       (244,196)       (222,619)       8.8%       21,577       (15,126)         Cash needs related to financing activities       (53,860)       (88,095)       -63.6%       (34,235)       (5,986)         Financing activities         Increase of contributions from the Federal Government       (65,583)       20,000       -70.0%       (46,583)       1,359         Retirement of contributions from the Federal Government       (65,000)       (71,583)       -10.1%       (6,583)<	, ,	190,337	134,525	-29.3%	(55,812)	9,140
Exploration expenses         (1,439)         (1,594)         -10.8%         (155)         (108)           Investment in securities         -         (3,418)         0.0%         (3,418)         (232)           Dividends received         -         336         0.0%         336         23           Financial instruments available for sale         2,870         12,735         343.8%         9,865         865           Net cash flow from investing activities         (244,196)         (222,619)         8.8%         21,577         (15,126)           Cash needs related to financing activities         (53,860)         (88,095)         -63.6%         (34,235)         (5,986)           Financing activities         (53,860)         (88,095)         -63.6%         (34,235)         (5,986)           Financing activities         (53,860)         (88,095)         -63.6%         (34,235)         (5,986)           Increase of contributions from the Federal Government         (66,583)         20,000         -70.0%         (46,583)         1,359           Retirement of contributions from the Federal Government         (65,000)         (71,583)         -10.1%         (6,583)         (4,864)           Loans obtained from financial institutions         236,955         423,399         78.7	-	(2.45 (2.0)	(220 (70)	. 40/	4.4.0.40	(45 (72)
Investment in securities			, , ,			
Dividends received         -         336         0.0%         336         23           Financial instruments available for sale         2,870         12,735         343.8%         9,865         865           Net cash flow from investing activities         (244,196)         (222,619)         8.8%         21,577         (15,126)           Cash needs related to financing activities         (53,860)         (88,095)         -63.6%         (34,235)         (5,986)           Financing activities         (65,000)         (71,583)         -10.1%         (46,583)         1,359           Retirement of contributions from the Federal Government         (65,000)         (71,583)         -10.1%         (6,583)         (4,864)           Loans obtained from financial institutions         236,955         423,399         78.7%         186,444         28,767           Amortization of loans         (191,146)         (207,455)         -8.5%         (16,309)         (14,095)           Interest paid         (37,133)         (47,248)         -27.2%         (10,115)         (3,210)           Net cash flow from financing activities         10,259         117,112         1041.6%         106,853         7,957           Net lncrease (decrease) in cash and cash equivalents         (43,601)         29,018		(1,439)				
Financial instruments available for sale         2,870         12,735         343.8%         9,865         865           Net cash flow from investing activities         (244,196)         (222,619)         8.8%         21,577         (15,126)           Cash needs related to financing activities         (53,860)         (88,095)         -63.6%         (34,235)         (5,986)           Financing activities           Increase of contributions from the Federal Government         66,583         20,000         -70.0%         (46,583)         1,359           Retirement of contributions from the Federal Government         (65,000)         (71,583)         -10.1%         (6,583)         (4,864)           Loans obtained from financial institutions         236,955         423,399         78.7%         186,444         28,767           Amortization of loans         (191,146)         (207,455)         -8.5%         (16,309)         (14,095)           Interest paid         (37,133)         (47,248)         -27.2%         (10,115)         (3,210)           Net cash flow from financing activities         10,259         117,112         1041.6%         106,853         7,957           Net lncrease (decrease) in cash and cash equivalents         (43,601)         29,018         166.6%         72,619		-				
Net cash flow from investing activities         (244,196)         (222,619)         8.8%         21,577         (15,126)           Cash needs related to financing activities         (53,860)         (88,095)         -63.6%         (34,235)         (5,986)           Financing activities         Financing activities         Value         Value <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>						
Cash needs related to financing activities         (53,860)         (88,095)         -63.6%         (34,235)         (5,986)           Financing activities           Increase of contributions from the Federal Government         66,583         20,000         -70.0%         (46,583)         1,359           Retirement of contributions from the Federal Government         (65,000)         (71,583)         -10.1%         (6,583)         (4,864)           Loans obtained from financial institutions         236,955         423,399         78.7%         186,444         28,767           Amortization of loans         (191,146)         (207,455)         -8.5%         (16,309)         (14,095)           Interest paid         (37,133)         (47,248)         -27.2%         (10,115)         (3,210)           Net cash flow from financing activities         10,259         117,112         1041.6%         106,853         7,957           Net Increase (decrease) in cash and cash equivalents         (43,601)         29,018         166.6%         72,619         1,972           Effect of change in cash value         5,112         8,225         60.9%         3,113         559           Cash and cash equiv. at the beginning of the period         119,235         80,746         -32.3%         (38,489) <t< td=""><td></td><td>· · · · · · · · · · · · · · · · · · ·</td><td></td><td></td><td></td><td></td></t<>		· · · · · · · · · · · · · · · · · · ·				
Financing activities         Increase of contributions from the Federal Government         66,583         20,000         -70.0%         (46,583)         1,359           Retirement of contributions from the Federal Government         (65,000)         (71,583)         -10.1%         (6,583)         (4,864)           Loans obtained from financial institutions         236,955         423,399         78.7%         186,444         28,767           Amortization of loans         (191,146)         (207,455)         -8.5%         (16,309)         (14,095)           Interest paid         (37,133)         (47,248)         -27.2%         (10,115)         (3,210)           Net cash flow from financing activities         10,259         117,112         1041.6%         106,853         7,957           Net Increase (decrease) in cash and cash equivalents         (43,601)         29,018         166.6%         72,619         1,972           Effect of change in cash value         5,112         8,225         60.9%         3,113         559           Cash and cash equiv. at the beginning of the period         119,235         80,746         -32.3%         (38,489)         5,486						
Increase of contributions from the Federal Government       66,583       20,000       -70.0%       (46,583)       1,359         Retirement of contributions from the Federal Government       (65,000)       (71,583)       -10.1%       (6,583)       (4,864)         Loans obtained from financial institutions       236,955       423,399       78.7%       186,444       28,767         Amortization of loans       (191,146)       (207,455)       -8.5%       (16,309)       (14,095)         Interest paid       (37,133)       (47,248)       -27.2%       (10,115)       (3,210)         Net cash flow from financing activities       10,259       117,112       1041.6%       106,853       7,957         Net Increase (decrease) in cash and cash equivalents       (43,601)       29,018       166.6%       72,619       1,972         Effect of change in cash value       5,112       8,225       60.9%       3,113       559         Cash and cash equiv. at the beginning of the period       119,235       80,746       -32.3%       (38,489)       5,486		(53,860)	(88,095)	-63.6%	(34,235)	(5,986)
Retirement of contributions from the Federal Government       (65,000)       (71,583)       -10.1%       (6,583)       (4,864)         Loans obtained from financial institutions       236,955       423,399       78.7%       186,444       28,767         Amortization of loans       (191,146)       (207,455)       -8.5%       (16,309)       (14,095)         Interest paid       (37,133)       (47,248)       -27.2%       (10,115)       (3,210)         Net cash flow from financing activities       10,259       117,112       1041.6%       106,853       7,957         Net Increase (decrease) in cash and cash equivalents       (43,601)       29,018       166.6%       72,619       1,972         Effect of change in cash value       5,112       8,225       60.9%       3,113       559         Cash and cash equiv. at the beginning of the period       119,235       80,746       -32.3%       (38,489)       5,486					===:	
Loans obtained from financial institutions       236,955       423,399       78.7%       186,444       28,767         Amortization of loans       (191,146)       (207,455)       -8.5%       (16,309)       (14,095)         Interest paid       (37,133)       (47,248)       -27.2%       (10,115)       (3,210)         Net cash flow from financing activities       10,259       117,112       1041.6%       106,853       7,957         Net Increase (decrease) in cash and cash equivalents       (43,601)       29,018       166.6%       72,619       1,972         Effect of change in cash value       5,112       8,225       60.9%       3,113       559         Cash and cash equiv. at the beginning of the period       119,235       80,746       -32.3%       (38,489)       5,486						
Amortization of loans       (191,146)       (207,455)       -8.5%       (16,309)       (14,095)         Interest paid       (37,133)       (47,248)       -27.2%       (10,115)       (3,210)         Net cash flow from financing activities       10,259       117,112       1041.6%       106,853       7,957         Net Increase (decrease) in cash and cash equivalents       (43,601)       29,018       166.6%       72,619       1,972         Effect of change in cash value       5,112       8,225       60.9%       3,113       559         Cash and cash equiv. at the beginning of the period       119,235       80,746       -32.3%       (38,489)       5,486						
Interest paid         (37,133)         (47,248)         -27.2%         (10,115)         (3,210)           Net cash flow from financing activities         10,259         117,112         1041.6%         106,853         7,957           Net Increase (decrease) in cash and cash equivalents         (43,601)         29,018         166.6%         72,619         1,972           Effect of change in cash value         5,112         8,225         60.9%         3,113         559           Cash and cash equiv. at the beginning of the period         119,235         80,746         -32.3%         (38,489)         5,486	Loans obtained from financial institutions					
Net cash flow from financing activities       10,259       117,112       1041.6%       106,853       7,957         Net Increase (decrease) in cash and cash equivalents       (43,601)       29,018       166.6%       72,619       1,972         Effect of change in cash value       5,112       8,225       60.9%       3,113       559         Cash and cash equiv. at the beginning of the period       119,235       80,746       -32.3%       (38,489)       5,486		, , ,				
Net Increase (decrease) in cash and cash equivalents       (43,601)       29,018       166.6%       72,619       1,972         Effect of change in cash value       5,112       8,225       60.9%       3,113       559         Cash and cash equiv. at the beginning of the period       119,235       80,746       -32.3%       (38,489)       5,486						
Effect of change in cash value       5,112       8,225       60.9%       3,113       559         Cash and cash equiv. at the beginning of the period       119,235       80,746       -32.3%       (38,489)       5,486						
Cash and cash equiv. at the beginning of the period 119,235 80,746 -32.3% (38,489) 5,486		(43,601)	29,018		72,619	1,972
		· · · · · · · · · · · · · · · · · · ·				
Cash and cash equivalents at the end of the period 80,746 117,989 46.1% 37,243 8,017			80,746	-32.3%	(38, 489)	
	Cash and cash equivalents at the end of the period	80,746	117,989	46.1%	37,243	8,017

## Other Relevant Information 15

## Corporate Restructure

On November 18, 2014, the Board of Directors of Petróleos Mexicanos approved the corporate reorganization plan of PEMEX, which is not expected to generate increases in personnel expenses. The main features of the reorganization plan are as follows:

- centralization of procurement, human resources, legal, finance, and planning processes;
- transformation of the four existing subsidiaries into two new productive state-owned subsidiaries: (i) Exploration and Production will subsume the existing subsidiary, Pemex-Exploration and Production, and (ii) Industrial Transformation will comprise Pemex-Refining, Pemex-Gas and Basic Petrochemicals and Pemex-Petrochemicals; and
- the creation of the following five productive state-owned subsidiaries, each of which is expected to become an affiliate of Petróleos Mexicanos in 2015:
  - (i) Perforación (Drilling): this entity will perform drilling services;
  - (ii) Logística (Logistics): this entity will provide land, maritime and pipeline transportation to PEMEX and third parties;
  - (iii) Cogeneración y Servicios (Cogeneration and Services): this entity will aim to maximize energy use in PEMEX's operations by utilizing the heat and steam generated in its industrial processes;
  - (iv) Fertilizantes (Fertilizers): this entity will integrate the ammonia production chain up to the point of sale of fertilizers; and
  - (v) Etileno (Ethylene): this entity will integrate the ethylene production chain polymers.

The new Exploration and Production productive state-owned subsidiary will have two directorates: (i) Production and Development and (ii) Exploration.

PEMEX's management team was expected to propose the organic statutes and articles of creation of the new productive state-owned subsidiaries by February 16, 2015. However, on February 13, 2015, the Board approved to extend the deadline to March 27, 2015. Subsequently, the management will present the pricing, fee and cost regime applicable to commercial transactions between Petróleos Mexicanos, its subsidiaries and its affiliates, in addition to the guidelines and strategies for the comprehensive management of Petróleos Mexicanos' affiliates.

## Independent Board Member Resigns

On February 17, 2015, Jaime Lomelín Guillén resigned as independent member of the Board of Directors of Petróleos Mexicanos. He was initially appointed to this position on September 18, 2014. Mr. Lomelín Guillén subsequently resigned from his position in order to avoid any misinterpretation that could damage the credibility and transparency of Mexico's recent energy reform.

The Law of Petróleos Mexicanos sets forth the procedures for appointing a new independent member to the Board of Directors in the event that a member steps down. Pursuant to this, the new member will hold the position for the remainder of the term of the member being replaced. In the case of Mr. Lomelín Guillén, the term was set to end on September 18, 2018.

## Registration and Evaluation of Suppliers and Contractors

PEMEX implemented a new registration and evaluation system for its suppliers and contractors to promote long-term relationships and with the aim of maintaining a transparent, efficient and trustworthy supply chain. The system allows PEMEX to:

 manage commercial and financial information from suppliers and contractors, in addition to their products and services;

 $<sup>^{15}</sup>$  Other relevant information comprising the period from October 24, 2014 to February 27, 2015.

- evaluate qualitative and quantitative aspects of the entire procurement chain;
- cross-check information with other government entities such as the SAT (Tax Administration Service), INFONAVIT (National Fund for Worker's Housing Institute), IMSS (Mexican Social Security Institute), Ministry of Labor and Social Previsions and Ministry of Public Function; and
- analyze suppliers and contractors by categories and with access to international communities.

## Collaboration Agreements

The following table sets forth a brief description of the MOUs and Letters of Intent recently entered into by Petróleos Mexicanos:

		MOUs
Counterparty	Date	Purpose
Infraestructura Energética Nova, S.A.B de C.V. (IEnova) and Sempra LNG	February 19, 2015	Development of LNG Project in Ensenada, Baja California.
Reliance Industries Limited, P.M.S. Prasad	December 4, 2014	<ul> <li>Analyze business opportunities along the entire oil and gas value chain.</li> <li>Technological collaboration.</li> <li>Exchange of experiences in sustainable activities.</li> </ul>
China National Offshore Oil Corporation (CNOOC)	November 42, 2044	<ul> <li>Exchange of industrial safety experiences.</li> <li>Exchange of professional development best practices and experiences.</li> <li>Technical collaboration.</li> <li>Analyze business opportunities in exploration and production activities associated with heavy crude oil and mature fields.</li> </ul>
China Development Bank (CDB)	November 13, 2014	Facilitate access to financing for Pemex and its Mexican service providers.
Industrial and Commercial Bank of China Ltd. (ICBC)		<ul> <li>Establish the basis for a line of credit for up to USD 10.0 billion for Pemex and its service providers, particularly for exploration and production activities and the acquisition of equipment for marine regions.</li> </ul>
Eni S.p.A,	October 30, 2014	<ul> <li>Evaluate potential areas for collaboration in exploration and exploitation, natural gas, refining and petrochemical activities.</li> <li>Exchange of best practices and experiences in technological and operational activities and human capital development programs.</li> <li>Promote initiatives to reduce contaminating emissions.</li> </ul>
Kuwait Foreign Petroleum Exploration Company (KUFPEC)	October 29, 2014	Analyze and develop joint business opportunities in exploration and production.
Chevron	October 26, 2014	<ul> <li>Identify collaboration opportunities in deepwater, heavy crude oil, mature fields, natural gas, refining, fuel distribution, reduction of greenhouse gas (GHG) emissions and industrial safety.</li> </ul>

	Letter of Intent						
Counterparty	Date	Purpose					
Organisation for Economic Co- operation and Development (OECD)	February 18, 2015	Share OECD experiences on best practices in procurement processes and the acquisition of goods and services.					

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#### Variations

Cumulative and quarterly variations are calculated comparing the period with the same one of the previous year; unless specified otherwise.

#### Rounding

Numbers may not total due to rounding.

#### Financial Information

Excluding budgetary and volumetric information, the financial information included in this report and the annexes hereto is based on unaudited consolidated financial statements prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board ("IFRS"), which PEMEX has adopted effective January 1, 2012. Information from prior periods has been retrospectively adjusted in certain accounts to make it comparable with the unaudited consolidated financial information under IFRS. For more information regarding the transition to IFRS, see Note 23 to the consolidated financial statements included in Petróleos Mexicanos' 2012 Form 20-F filed with the Securities and Exchange Commission (SEC) and its Annual Report filed with the Comisión Nacional Bancaria y de Valores (CNBV). EBITDA is a non-IFRS measure. We show a reconciliation of EBITDA to net income in Table 33 of the annexes to this report. Budgetary information is based on standards from Mexican governmental accounting; therefore, it does not include information from the subsidiary companies or affiliates of Petróleos Mexicanos. It is important to mention, that our current financing agreements do not include financial covenants or events of default that would be triggered as a result of our having negative equity.

We might change the methodology of the information disclosed in order to enhance its quality and usefulness, and/or to comply with international standards and best practices.

#### Foreign Exchange Conversions

Convenience translations into U.S. dollars of amounts in Mexican pesos have been made at the exchange rate at close for the corresponding period, unless otherwise noted. Due to market volatility, the difference between the average exchange rate, the exchange rate at close and the spot exchange rate, or any other exchange rate used could be material. Such translations should not be construed as a representation that the Mexican peso amounts have been or could be converted into U.S. dollars at the foregoing or any other rate. It is important to note that we maintain our consolidated financial statements and accounting records in pesos. As of December 31, 2014, the exchange rate of MXN 14.7180= USD 1.00 is used.

#### Fiscal Regime

Starting January 1, 2015, Petróleos Mexicanos' fiscal regime is ruled by the Ley de Ingresos sobre Hidrocarburos (Hydrocarbons Income Law). Since January 1, 2006 and until December 31, 2014, PEP was subject to a fiscal regime governed by the Federal Duties Law, while the tax regimes of the other Subsidiary Entities were governed by the Federal Revenue Law.

The Special Tax on Production and Services (IEPS) applicable to automotive gasoline and diesel is established in the Production and Services Special Tax Law "Ley del Impuesto Especial sobre Producción y Servicios". If the "final price" is higher than the "producer price", the IEPS is paid by the final consumer. On the opposite, the IEPS has been absorbed by the Secretary of Finance and Public Credit (SHCP) and credited to PEMEX. In this case, also known as "negative IEPS", the IEPS credit to PEMEX has been included in "Other income (expenses)" in its Income Statement.

PEMEX's "producer price" is calculated in reference to that of an efficient refinery operating in the Gulf of Mexico. Up to 2014 the "final price" was stablished by the SHCP. In 2015 the SHCP set a cap for the "final price" based on the inflation expectations. In 2016 and 2017 the SHCP will do the same; and, based on economic competitions conditions, the price will be determined by the market since 2018.

#### Hydrocarbon Reserves

In accordance with the Hydrocarbons Law, published in the Official Gazette on August 11, 2014, the National Hydrocarbons Commission (CNH) will establish and will manage the National Hydrocarbons Information Center, comprised by a system to obtain, safeguard, manage, use, analyze, keep updated and publish information and statistics related; which includes estimations, valuation studies and

As of January 1, 2010, the Securities and Exchange Commission (SEC) changed its rules to permit oil and gas companies, in their fillings with the SEC, to disclose not only proved reserves, but also probable reserves and possible reserves. Nevertheless, any description of probable or possible reserves included herein may not meet the recoverability thresholds established by the SEC in its definitions. Investors are urged to consider closely the disclosure in our Form 20-F and our Annual Report to the CNBV and SEC, available at http://www.pemex.com/

#### Forward-looking Statements

This report contains forward-looking statements. We may also make written or oral forward-looking statements in our periodic reports to the CNBV and the SEC, in our annual reports, in our offering circulars and prospectuses, in press releases and other written materials and in oral statements made by our officers, directors or employees to third parties. We may include forward-looking statements that address, among other things, our:

- exploration and production activities, including drilling;
- activities relating to import, export, refining, petrochemicals and transportation of petroleum, natural gas and oil products;
- projected and targeted capital expenditures and other costs, commitments and revenues, and
- liquidity and sources of funding.

Actual results could differ materially from those projected in such forward-looking statements as a result of various factors that may be beyond our control. These factors include, but are not limited to:

- changes in international crude oil and natural gas prices;
- effects on us from competition, including on our ability to hire and retain skilled personnel;
- limitations on our access to sources of financing on competitive terms;
- our ability to find, acquire or have the right to access additional hydrocarbons reserves and to develop them;
- uncertainties inherent in making estimates of oil and gas reserves, including recently discovered oil and gas reserves;
- technical difficulties,
- significant developments in the global economy;
- significant economic or political developments in Mexico, including developments relating to the implementation of the Energy Reform (as described in our most recent Annual Report and Form 20-F);
- developments affecting the energy sector; and
- changes in our legal regime or regulatory environment, including tax and environmental regulations.

Accordingly, you should not place undue reliance on these forward-looking statements. In any event, these statements speak only as of their dates, and we undertake no obligation to update or revise any of them, whether as a result of new information, future events or otherwise. These risks and uncertainties are more fully detailed in our most recent Annual Report filed with the CNBV and available through the Mexican Stock Exchange (http://www.bmv.com.mx/) and our most recent Form 20-F filling filed with the SEC (http://www.sec.gov/). These factors could cause actual results to differ materially from those contained in any forward-looking statement.